

ANNUAL REPORT



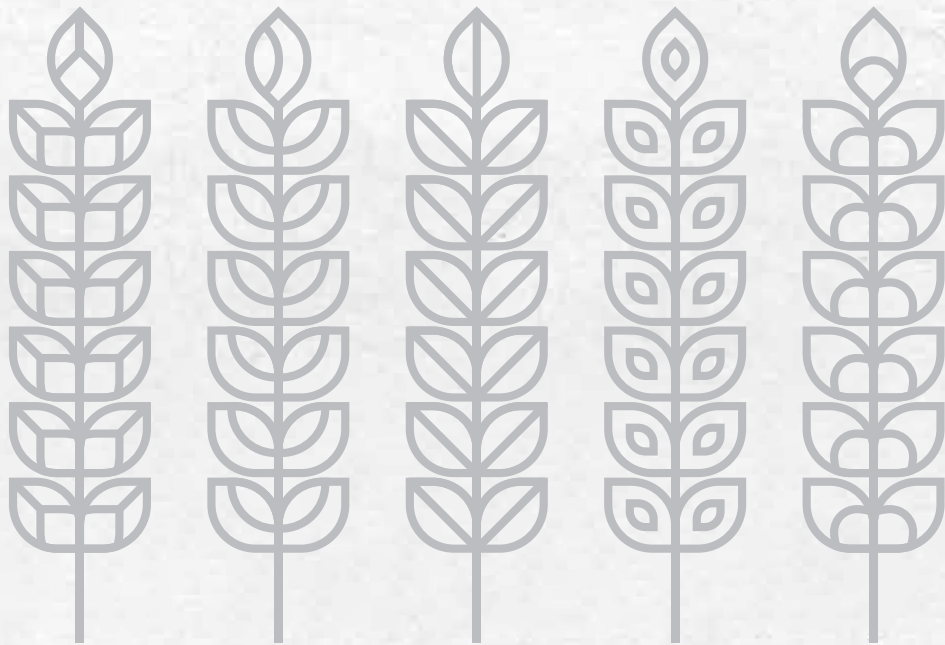
Transforming Communities,
Empowering Futures:
Our Annual Journey

2021-2022



CONTENTS

- 1 A Glimpse Into ISAP**
- 2 Our Footprint**
- 3 Sustainable Agriculture**
- 4 Livestock**
- 5 Vocational, Skill & Entrepreneurship Development**
- 6 Entrepreneurship Development**
- 7 Women Empowerment**
- 8 Watershed**
- 9 Healthcare**
- 10 Other Assignments**
- 11 Our People**
- 12 Financial**



MESSAGE

Dear stakeholders

I am pleased to present to you the annual report for the fiscal year 2021-22, highlighting the achievements and progress of the Indian Society of Agribusiness Professionals. Since our establishment in 2001, ISAP has been steadfast in our commitment to improving livelihood opportunities for rural communities in India and making agriculture a remunerative livelihood for small and marginal farmers.

Throughout the year, we remained focused on our primary objective of implementing targeted interventions for economic and environmental sustainability in agriculture. By employing strategies such as farmer aggregation, integrated farming, and livelihood diversification, we empowered farmers and enhanced their incomes. Our efforts to provide knowledge empowerment and foster market linkages enabled farmers to adopt innovative practices and access profitable markets for their agricultural produce. Collaborations with like-minded organizations, government bodies, and stakeholders enable us to leverage collective expertise, resources, and networks, thereby creating a greater impact. Furthermore, we embrace technology to enhance agricultural extension services, facilitate access to market information, and promote the adoption of digital tools for efficient farm management.

I would like to express my sincere gratitude to all the committed professionals involved in our various programs. Their dedication and passion have been instrumental in creating replicable and scalable models of development. I extend my heartfelt appreciation to our esteemed partners, supporters, and stakeholders for their unwavering trust and collaboration. It is through your continued support that ISAP can make a significant difference in the lives of rural communities across the country. Together, we can achieve our shared vision of a prosperous and sustainable India.

Kamal Khurana



Mr. Kamal Khurana

CEO

Indian Society of
Agribusiness Professionals

Thriving Farmers, Thriving Communities



“ Empowering Rural Life’s ”

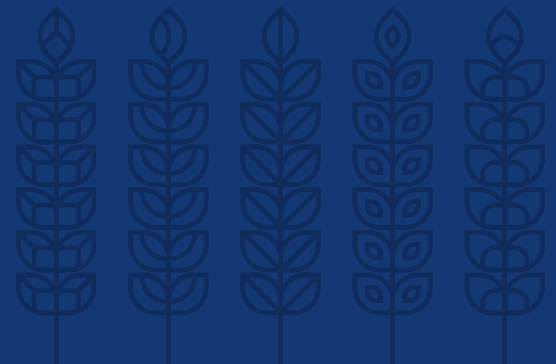


MISSION

Enhancing incomes of small holders through access to markets and technologies.

VISION

We believe that when farmers are enabled to improve and earn from their harvests, rural India can become a place of opportunity and prosperity for all community members.





A GLIMPSE INTO ISAP

Since its inception in 2001, the Indian Society of Agribusiness Professionals (ISAP) has been dedicated to improving livelihood opportunities for rural communities in India. Our primary objective is to make agriculture a remunerative livelihood for small and marginal farmers by implementing targeted interventions for economic and environmental sustainability.

Through farmer aggregation, integrated farming, and livelihood diversification, we work to empower farmers and enhance their incomes. By providing them with knowledge empowerment and fostering market linkages, we enable farmers to adopt innovative practices and access profitable markets for their agricultural produce. ISAP's collaborative work with partners has brought about lasting change across different sectors and regions in India.

During the fiscal year 2021-22, ISAP continued its support for programs across diverse themes. These programs included Sustainable Intensification of Agriculture, Skill Development, Entrepreneurship Development & Incubation, Women Empowerment, Natural Resources Management, Health, and Elderly Care. By addressing these themes, we aimed to revitalize rural India by providing agricultural extension services and promoting both farm and off-farm livelihoods.

Our strategy for achieving sustainable rural development involves direct engagement with rural communities, collaborations through partnerships, and leveraging technology. Through direct engagement, we understand the unique needs of rural communities and provide tailored support and solutions. Collaborations with like-minded organizations, government bodies, and stakeholders help us leverage collective expertise, resources, and networks to create a greater impact. We also harness the power of technology to enhance agricultural extension services, facilitate access to market information, and promote the adoption of digital tools for efficient farm management.

With the support of committed professionals involved in our various programs, ISAP aims to create replicable and scalable models of development. Our goal is to empower farmers and rural communities, making agriculture a sustainable and profitable livelihood option. By addressing diverse themes and working towards the holistic development of rural areas, we strive to build a prosperous and resilient future for rural India.





11500+

Village Reached

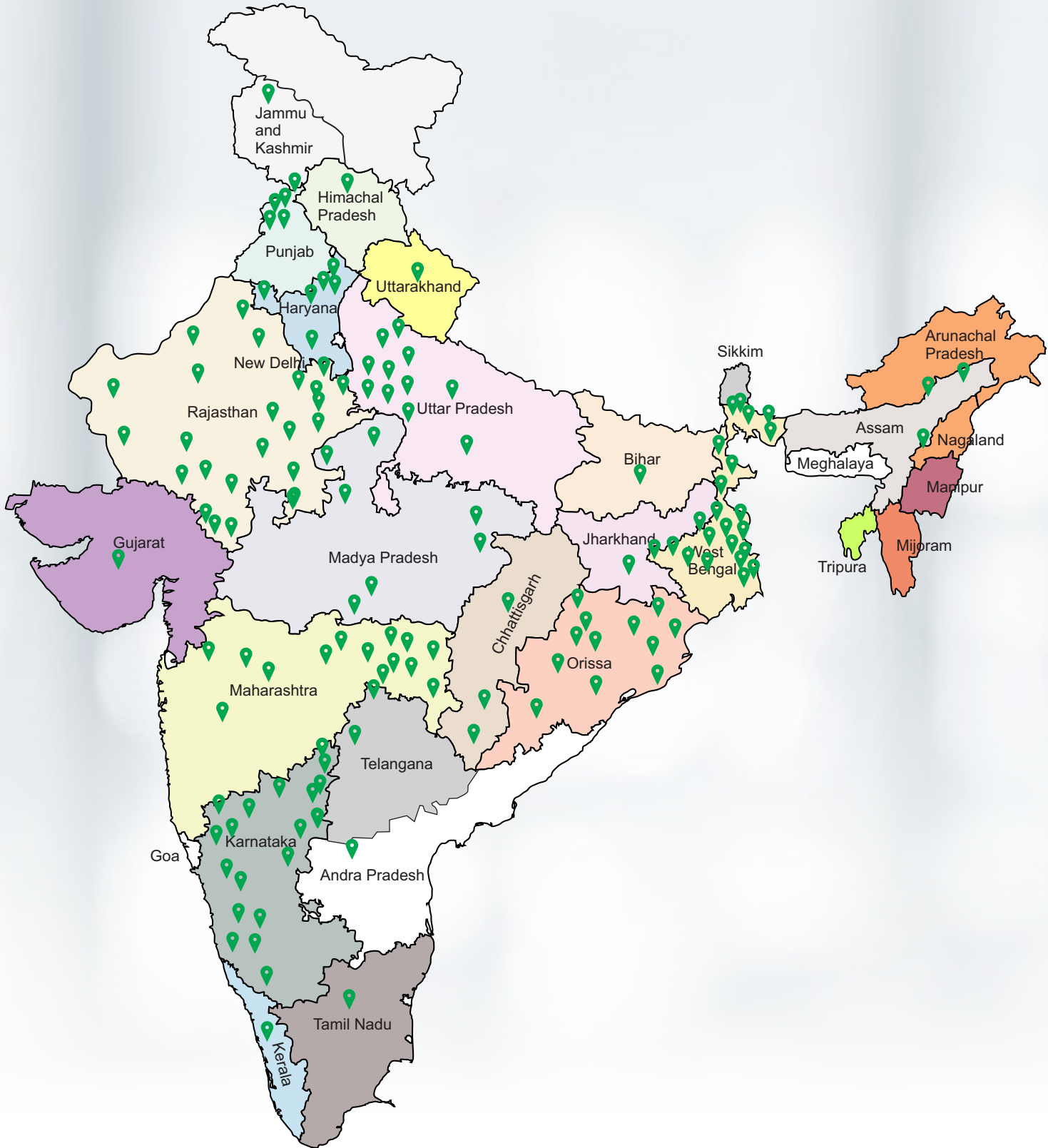


1000000+

People reached
through different
interventions



OUR FOOTPRINTS





SUSTAINABLE AGRICULTURE





Over the past ten years, ISAP has actively engaged in collaborations with various social impact organizations, private entities, and government stakeholders, working together to drive transformative change. In the fiscal year 2021-2022, amidst the challenging backdrop of the COVID-19 pandemic, ISAP played a crucial role in supporting rural communities by aiding help them weather the storm.

During this unprecedented health crisis, ISAP recognized the profound impact it had on rural households, who often faced even greater challenges in coping with the pandemic's repercussions. Understanding the importance of livelihood opportunities, ISAP took proactive measures to provide rural communities with sustainable income-generating avenues. By creating and facilitating livelihood programs, ISAP aimed to strengthen the resilience of rural households, enabling them to withstand the adverse effects of the pandemic.

In addition to livelihood support, ISAP also extended its assistance by offering various forms of aid tailored to the specific needs of rural communities. This encompassed access to essential resources, healthcare services, and educational initiatives designed to empower and uplift those most affected by the crisis. By addressing these critical areas, ISAP endeavoured to provide holistic support that would contribute to the overall well-being and stability of rural households.



FARMERS PRODUCER ORGANIZATION

As part of our livelihood activities, ISAP focuses on empowering farmers with knowledge and encouraging them to form Farmer Producer Organizations (FPOs). These FPOs play a crucial role in supporting farmers by providing them with several benefits, including access to affordable inputs, increased productivity, and improved marketing of their produce.



Our Interventions



Facilitate formation of FPOs

- ISAP supports in mobilising & organizing farmers in establishment of FPOs
- Till date 200+ FPOs have been facilitated in formation in 12 state



Strengthening Governance structure of FPOs

- Capacity building/ Orientation/ Facilitating meetings



Bulk Procurement

- A national level federation of Indian FPOs & Aggregators with 500 fPOS have ben promoted by ISAP which is now acquired by NAFED



Market Linkages

- ISAP facilitates market linkages, cutting out the middlemen and generating profits.
- 20+ FPOs have generated turnover of more than INR 50 lakhs

On Field Activities

Promotion of Farmers Producer Company (FPC) in Agri-Horti Sectors (HMNEH)- Assam

In partnership with the Department of Agriculture, Assam, ISAP has been actively promoting the formation and development of Farmer Producer Organizations (FPOs) in Assam. The project focuses on supporting horticulture crop growers and covers 1,000 farmers across 9 districts of the state. The project, initiated in 2019, is currently in phase 5, with significant progress made throughout the year. Here are some key snippets of the year's achievements:

FPC Registration: 10 Farmer Producer Companies (FPCs) have been successfully registered as part of the project. This formalizes their collective operations and allows them to benefit from the support and resources provided.

Infrastructure Development: Adequate infrastructure has been established for the FPCs, including office spaces and collection centers. These facilities provide a dedicated space for administrative tasks, storage, and processing of agricultural produce.

Business Plan Development: Business plans have been developed for all FPCs. These plans outline the strategic direction, marketing strategies, financial projections, and operational aspects of each FPC, ensuring a clear roadmap for their future growth and success.

Business-to-Business (B2B) Network: The FPCs have successfully established a network of business partnerships with various companies, including Reliance, GeeCom, Nahar Organics, Seven Foods Processing, and Juhaal. This allows the FPCs to procure farm-based products and sell them directly to these companies, ensuring a fair and profitable market for the farmers' produce.

Retail Expansion: To increase market reach and accessibility, portable retail points have been set up in nearby towns and villages. These retail points serve as outlets for the FPCs to directly sell their agricultural products to consumers, bypassing intermediaries and ensuring better returns for the farmers.

UPI Integration: To facilitate easy and efficient financial transactions, the FPCs' bank accounts have been directly linked with Unified Payments Interface (UPI). This integration simplifies payment processes, allowing for seamless transactions and reducing dependence on cash-based transactions.

Promotion of FPCs in the state of Assam under RKVY-RAFTAAR

Under the project in Assam, a significant achievement has been the formation of 14 Farmer Producer Organizations (FPOs) comprising a total of 14,000 farmers. These FPOs are spread across 13 districts of Assam, covering both agriculture and horticulture crop clusters.

To streamline and maximize the potential of these FPOs, the following activities have been conducted:

Identification of Product-Specific Clusters: Specific clusters have been identified based on the types of agriculture and horticulture crops grown in the region. This allows for targeted interventions and customized support for farmers within each cluster.

Mobilization of 14,000 Farmers: The project has successfully mobilized and organized 14,000 farmers into groups based on the products they cultivate. This group formation facilitates collective decision-making, resource-sharing, and knowledge exchange among farmers.

Baseline Study: A comprehensive baseline study has been conducted, capturing relevant information about the 14,000 farmers. This study has helped in understanding the existing conditions, challenges, and opportunities for these farmers, enabling tailored interventions and program implementation.

Capacity Building Sessions: To enhance the understanding of value chains associated with various crops, capacity-building sessions have been conducted for the farmers. These sessions aimed to equip farmers with knowledge about the complete lifecycle of their crops, from production to market linkages. By understanding the value chain, farmers can make informed decisions and maximize their returns.



Promotion of FPOs by Watershed Development Department, Karnataka

The project's primary focus is to identify and bring together both new farmers and existing farmer clubs or Self-Help Groups (SHGs) under the umbrella of Farmer Producer Organizations (FPOs). ISAP plays a crucial role in supporting this process by providing assistance in various areas:

Formation of FPOs, Registration & Documentation: ISAP supports the formation of FPOs by guiding farmers through the process of registration and ensuring compliance with legal and regulatory requirements. This includes assisting in the preparation of necessary documentation, such as bylaws, memorandum of association, and other relevant paperwork.

Capacitating FPOs for Sustainability: ISAP provides capacity-building support to FPOs, equipping them with the necessary skills and knowledge to operate effectively and sustainably. This includes training sessions on governance, financial management, leadership development, and overall organizational strengthening.

Business Plan: ISAP assists FPOs in developing robust business plans. These plans outline the FPO's strategic goals, target markets, production plans, value addition strategies, financial projections, and risk management measures. A well-crafted business plan helps FPOs navigate challenges and seize opportunities for growth and profitability.

Identification of Market & Financial Linkages:

ISAP works closely with FPOs to identify potential markets for their agricultural products. This involves conducting market assessments, establishing linkages with buyers, and facilitating market access for FPO members. Additionally, ISAP helps FPOs in exploring financial linkages, including accessing credit facilities, grants, and other financial support mechanisms.

Value Addition of Products: ISAP supports FPOs in enhancing the value of their agricultural products through value addition activities. This may include providing training on post-harvest processing, quality control, packaging, branding, and product diversification. By adding value to their products, FPOs can capture higher margins and meet the evolving demands of the market.



Cluster Based business Organization for Formation and Promotion of FPOs- NAFED

Under the promotion of the National Agricultural Cooperative Marketing Federation of India (NAFED), a total of 29 Farmer Producer Organizations (FPOs) have been established in 10 states across India. These states include Jammu & Kashmir, Karnataka, West Bengal, Uttar Pradesh, Madhya Pradesh, Bihar, Rajasthan, Odisha, Punjab, and Ladakh. Here is the glimpse of progress achieved during the year



10,000 + farmers mobilized



All FPOs received training on package of practices of selected crops



Delivered better price & market linkages



Delivered market information & market related training



29 FPOs were trained on various agriculture extension topics



Strengthening of on-farm livelihoods through Farmer Producer Organizations (FPOs) under Mission Sammriddhi

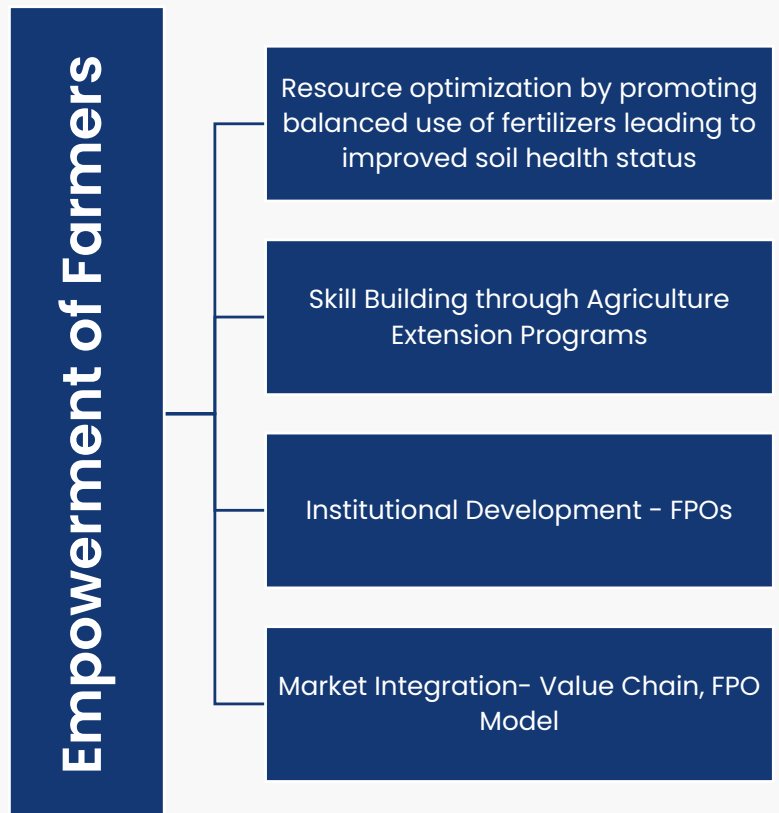
As part of the initiative, a total of 5,000 small and marginal farmers have been actively engaged through the establishment of 10 Farmer Producer Organizations (FPOs). The primary objective is to empower these farmers by providing them with valuable knowledge and resources in several key areas:

Resource Optimization: Farmers are educated on effective resource management techniques to optimize their agricultural practices. This includes guidance on efficient water usage, soil conservation, crop rotation, and integrated pest management. By adopting sustainable farming practices, farmers can maximize their yields while minimizing environmental impact.

Skill Building: Skill development programs are conducted to enhance the farmers' agricultural skills and equip them with modern farming techniques. Training sessions cover a range of topics such as improved cultivation methods, post-harvest management, crop diversification, and value addition. These skills enable farmers to adapt to changing market demands and improve the overall productivity of their farms.

Institutional Development: The FPOs serve as important institutions that empower farmers by providing a platform for collective decision-making and resource sharing. Farmers are educated on the functioning of FPOs, including governance, leadership, and participatory management. This enables them to actively contribute to the development and growth of the FPOs while strengthening their own socio-economic position.

Market Integration: Farmers are guided on market-oriented approaches to ensure better integration into agricultural value chains. They receive information on market trends, quality standards, and product certification. This knowledge helps farmers align their production with market demands, access higher-value markets, and negotiate fair prices for their produce. By integrating into formal markets, farmers can increase their income and improve their livelihoods.

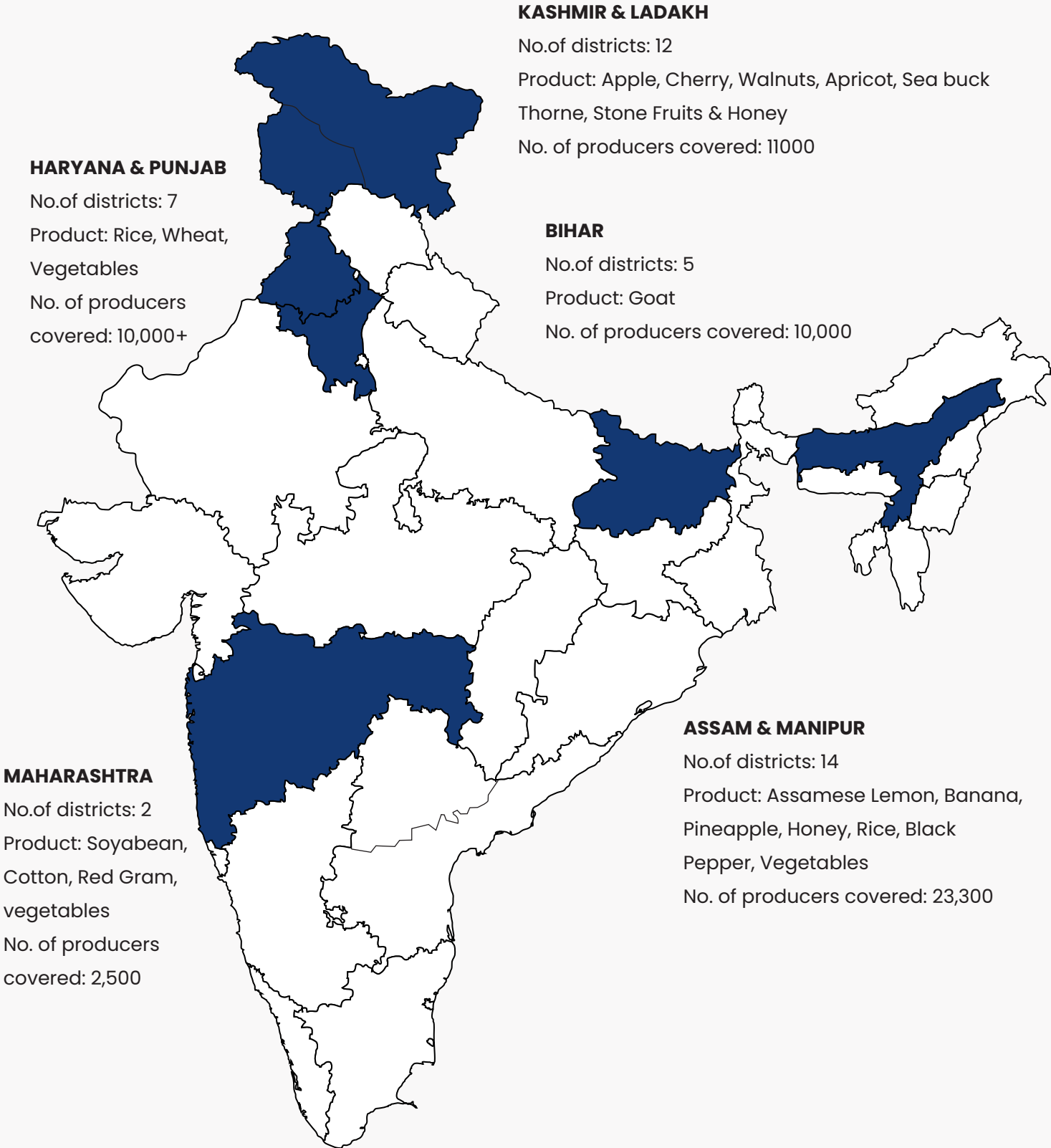


Association with NABARD

As the Central Business Development Organization (CBDO) for the Central Sector Scheme (CSS), ISAP plays a crucial role in the implementation of the scheme aimed at establishing and promoting Farmer Producer Organizations (FPOs). The scheme's primary objective is to strengthen the agricultural sector by empowering farmers through the formation of FPOs. ISAP has been actively involved in implementing the scheme across multiple states in India, including Punjab, Assam, Rajasthan, and Uttar Pradesh. These FPOs act as platforms for farmers to collaborate, share resources, gain access to markets, and enhance their agricultural practices. By strengthening the agricultural sector at the grassroots level, the scheme aims to improve the income and livelihoods of farmers, ultimately driving the sustainable growth of the agricultural sector in these states.

S.No	STATE	DISTRICT	BLOCK	NAME OF FPO
1	ASSAM	DHUBRI	MAHAMAYA	NAYAHAT AGRO PRODUCER COMPANY LIMITED
2	ASSAM	DARRANG	SIPAJHAR	PATHORUGHAT MUSTARD AGRO PRODUCER COMPANY LIMITED
3	ASSAM	DARRANG	KOLAIGAON	GARIA PARA AGRO PRODUCER COMPANY LIMITED
4	ASSAM	SIVASAGAR	DEMOW	THOWRANITAI AGRICULTURAL FARMER PRODUCER COMPANY LIMITED
5	ASSAM	HOJAI	LUMDING	THAISU VALLEY AGRO FARMER PRODUCER COMPANY LIMITED
6	PUNJAB	HOSHIARPUR	DASUYA	DASUYA BASMATI PRODUCER COMPANY LIMITED
7	PUNJAB	HOSHIARPUR	MAHILPUR	BACHHOHI FARMERS PRODUCER COMPANY LIMITED
8	PUNJAB	JALANDHAR	RURKA KALAN	RURKA HONEY & VEGETABLES PRODUCER COMPANY LIMITED
9	PUNJAB	S.B.S	BALACHAUR	BALACHAUR AGRO FARMER PRODUCER COMPANY LIMITED
10	UP	HARDOI	HARIAWAN	HARIWAN AGRI FARMER PRODUCER COMPANY LIMITED
11	UP	HARDOI	PIHANI	JAJUPARA FARMER PRODUCER COMPANY LIMITED
12	UP	SONBHADRA	BABHANI	BABHANI AGRO PRODUCER COMPANY LIMITED
13	UP	SONBHADRA	MYORPUR	MYORPUR AGRO FARMER PRODUCER COMPANY LIMITED
14	UP	SONBHADRA	KARMA	KARMAI FARMER PRODUCER COMPANY LIMITED
15	RAJASTHAN	BARMER	BARMER	BARMER FARMER PRODUCER COMPANY LIMITED
16	RAJASTHAN	BARMER	AADEL	NOKHARAADELMALANI FARMER PRODUCER COMPANY LIMITED

Value Chain Intervention



Jeetega Kisan – DCM Shriram Foundation

Rajasthan

The Jeetega Kisan Project was launched in 2019 in Rajasthan's Kota district with the support of the DCM Shriram Foundation. Its primary objective is to improve the socio-economic status of farmers in the area by providing them with training in new and improved agronomic techniques to increase productivity and minimize negative impacts on the environment.

The project's Agri skilling initiative has been successful in achieving this objective by training farmers in modern farming techniques. Additionally, the project has established direct marketing channels and utilized technology platforms to connect farmers with potential markets. The project has also created the Hadoti Farmer Producer Company, which will play a critical role in advancing agricultural extension work by disseminating knowledge and information, facilitating the adoption of new practices and technologies, and helping



farmers access markets.



Over the past three years, the project has directly impacted 1200 farmers in the area and indirectly impacted others through crop demonstrations and convergence with government schemes. The project has been successful in achieving its objectives of improving the socio-economic status of farmers and promoting sustainable agriculture practices.



Jeetega Kisan – Sonbhadra



Sonbhadra



Jeetega Kisan Project was inaugurated by ISAP on 21st Oct 2021 for Sonbhadra District of UP with 2000 farmers from 46 villages in 2 blocks of Robertganj and Choupan. This project has been implemented with active involvement of stakeholders in agriculture-value chain including farmers and their collectives. The purpose of the project is to improve the lives and livelihoods of farmers. The farmers will learn about the sustainable farming techniques and technologies, resolving their everyday issues relating to plant diseases and pests and by being

provided with the latest technologies that will help them to make informed decisions conserve soil and water and, reduce input costs and drudgery, and also improve the crop yield in the long run.

During this year the project had following achievements:

Awareness generation on recommended practices among farmers, including campaigns through canopies, street corner meetings, poster displays, and wall paintings.

A dedicated **helpline** was set up to provide information and clear doubts related to the project.

Field demonstrations of improved technologies, specifically balanced use of fertilizers, were conducted to transfer knowledge to farmers effectively.

Drone technology was introduced to improve productivity and quality of produce, while reducing excessive use of water, pesticides, and herbicides.

61 MT of wheat was procured from farmers and sold to Adani Wilmar Ltd. at a price of Rs 21.2, amounting to Rs 13,19,892.

Market research was conducted on the price of different varieties of paddy, with Vishnu Bhog ranking at the top, followed by Sonam/Aman varieties.



Kisan First – HDFC

The project emphasizes on uplifting economic status of 10,000 farmers through value addition in apples, walnuts, cherries, and other stone fruits grown in the region. The project is being implemented in six districts namely Shopian, Pulwama, Budgam, Ganderbal, Baramulla and Kupwara of Kashmir. ISAP has a mandate to mobilize 10,000 farmers under Farmer Producer Organizations (FPOs) in the project districts. Our work with FPOs helps in unlocking the potential of agri-horti value chains to increase the income of farmers by nurturing their collectives and to strengthen them to climb up the value chain. The following activities have been conducted:



Awareness and mobilization events were conducted, with over 10,000 producers participating and over 6,000 mobilized into FPOs.

Pre and post-harvest management **training** was provided to farmers, with over 2,500 farmers covered under the program.

Guest lectures were conducted by experts from government agriculture department, agriculture universities, and industry experts.



Value addition units were set up at 10 locations for primary and secondary level value addition.

FPOs have forged **market linkages** through various e-commerce and online platforms like HFN, eNAM portal, and partnered with agri-tech startups for business worth over 62 lakhs.

A **partnership** with startup Innofarm for apple pulp manufacturing with a buy-back arrangement for B grade or C grade apples was established.



Soil Care – A Healthy Soil Initiative by Syngenta India

The project is being run in the geographies of Punjab and Haryana with 2000 farmers with the following objectives:

- To educate the farmers on soil health
- To test the soil and train farmers on recommendations
- To train the farmers on optimum use of fertilizers and increase the crop productivity

The activities steered were:

Baseline Survey: Baseline survey comprising of 10% of the target farmers was carried out to understand the current level of exposure and awareness amongst the farmers about soil testing process. Baseline survey also help in understanding the ongoing or past program, if any carried out in the region. This baseline Survey was carried out using the online tools



Mobilizing & Training of farmers on importance of soil testing: Farmers were engaged through ICT tools and educated on benefits of soil testing.

Collection of soil samples: To evaluate soil health status of farm soils, from each of the selected plots, a soil sample was taken in the presence of the farmer, so as to make them learn the methodology of drawing a soil sample. Soil samples were properly packed and labelled and sent to soil testing laboratory for analysis

for available nutrient contents. The soil samples collected were geotagged to avoid mixing of samples.

Educate/train farmers on the soil test results and recommendations

Monitor the changes in practices and documentation.





LIVESTOCK



Livestock

JSW Foundation

Livestock play an important role in the lives of marginal and small farmers as well as landless agricultural laborers as agriculture provides seasonal employment and rearing of the small ruminants is an important subsidiary occupation to households. ISAP with JSW foundation is promoting good dairy practices amongst women farmers aiming to increase the overall household income in Uttar Pradesh in 2 districts namely Hardoi and Lakhimpur Khiri.

Inclusion of women as project field functionaries- 7,000 women have been selected for implementation of this project from 600 villages. Baseline study will be conducted and thereafter facilitation will be done in formation of around 30 dairy farmer SHGs

Capacity Building- The beneficiaries will be trained in implementation of good dairy practices and standards.

Handholding Services: ISAP will support these SHGs in functioning, developing women leaders, ensuring access and delivery of government schemes, monitoring activities.



DCM Shriram

The DCM Shriram sugarcane project, in partnership with IFC, operates across four sugar mills located in two districts of Uttar Pradesh, namely Hardoi (three mills) and Lakhimpur Kheri (one mill). The combined command area of these mills encompasses 3,632 villages, out of which 603 villages are in close proximity to the sugar mills, known as the 'gate area,' while the remaining villages are situated in outer areas. More than 150,000 sugarcane farmers are regular suppliers of sugarcane to these mills.

Among these farmers, around 12,000 are women smallholder farmers residing in 600 villages within the 'gate area.' The dairy project aims to work with these women farmers in the first year and aims to expand the reach to include more farmers, with a target of 20,000 farmers subsequently. ISAP, in collaboration with IFC, has been entrusted with the task of organizing these women farmers into Self-Help Groups (SHGs). ISAP will provide support to these SHGs in milk production techniques and offer advisory services for their veterinary needs to ensure the well-being of their livestock. Additionally, the SHGs will be educated on government schemes specifically designed for livestock farmers and will receive assistance in availing these schemes.

The project's objective is to support both women and men dairy farmers through technical and gender capacity building initiatives. This support aims to promote the adoption of good dairy practices, leading to improvements in the quality and quantity of milk produced. As part of the project's implementation, ISAP will conduct a baseline survey in the project's geographical area to gain a comprehensive understanding of the current situation and existing patterns before the intervention by IFC. This baseline survey will cover both the farmers directly involved in the project and those who are not part of the project, providing valuable insights for future planning and evaluation..



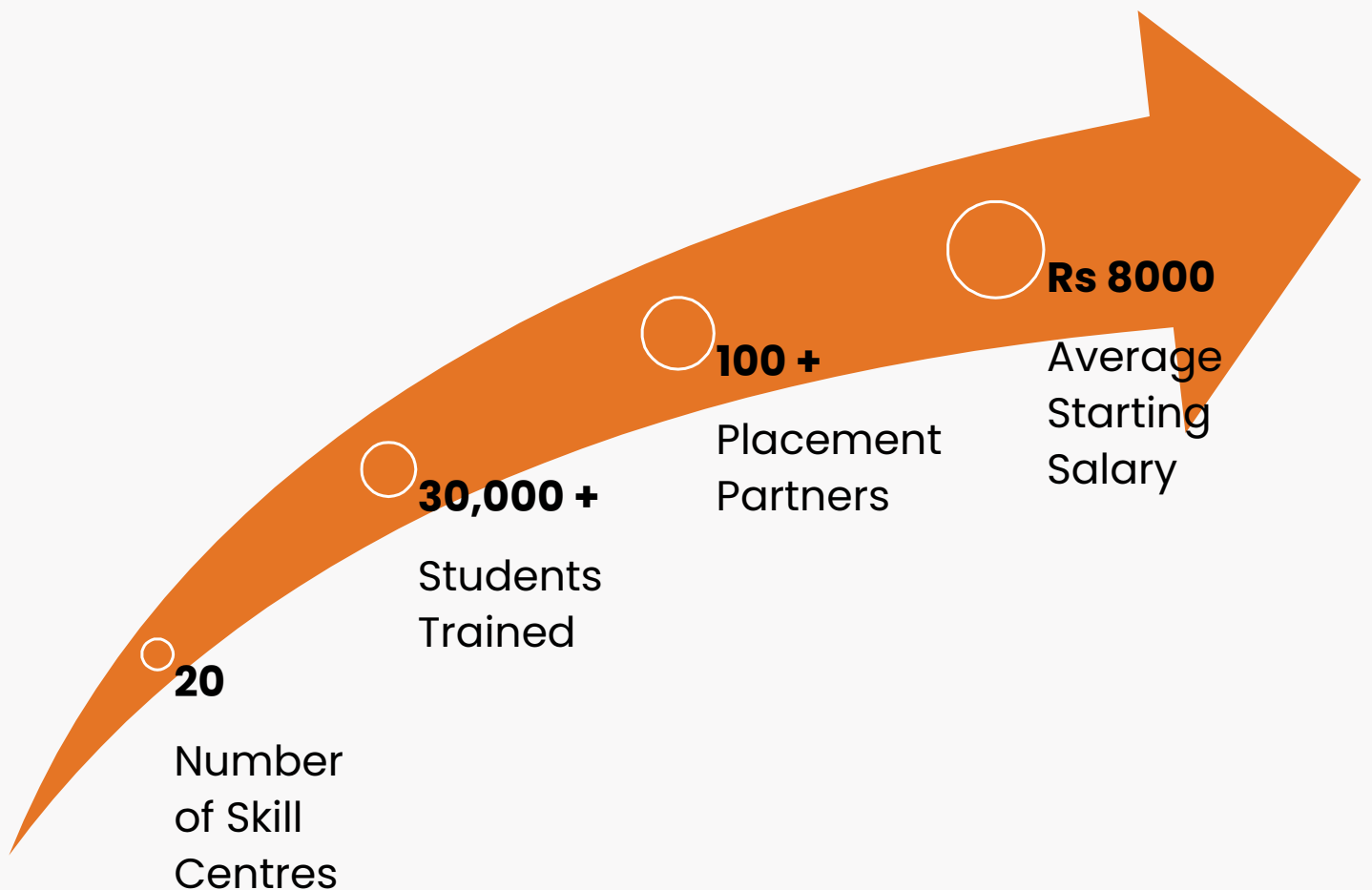


VOCATIONAL, SKILL & ENTREPRENEURSHIP DEVELOPMENT



ISAP recognizes the challenges faced by rural youth in terms of limited access to education, skills, and awareness about available opportunities. To address this gap and empower rural youth for self-advancement and better livelihood options, ISAP has designed projects that create diverse opportunities for them, both in terms of employment and entrepreneurship. Through these projects, ISAP aims to equip rural youth with the necessary knowledge, skills, and resources to enhance their employability and create their own ventures.

IMPACT



Sectors & Courses

Quality Seed Grower	Tractor Operator	Tractor Mechanic	Combine Harvester Operator
Dairy Farming	Animal Health Worker	Pickle Making Technicians	Jam Jelly Technicians
Solar Techicians	Bed Side Assistants	Retail & Sales	Hospitality

ISAP has established partnerships with various organizations to focus on skill development for youth in four districts of India. The goal is to train over 5,000 youth within the next three years, with a specific target of having 30% women beneficiaries. The primary objective of these projects is to enhance the employability of youth in the target areas. One of the key performance indicators for these projects is to ensure that at least 70% of the trainees secure gainful employment. By providing relevant and industry-specific training, ISAP aims to equip the youth with the necessary skills and knowledge required in the job market.

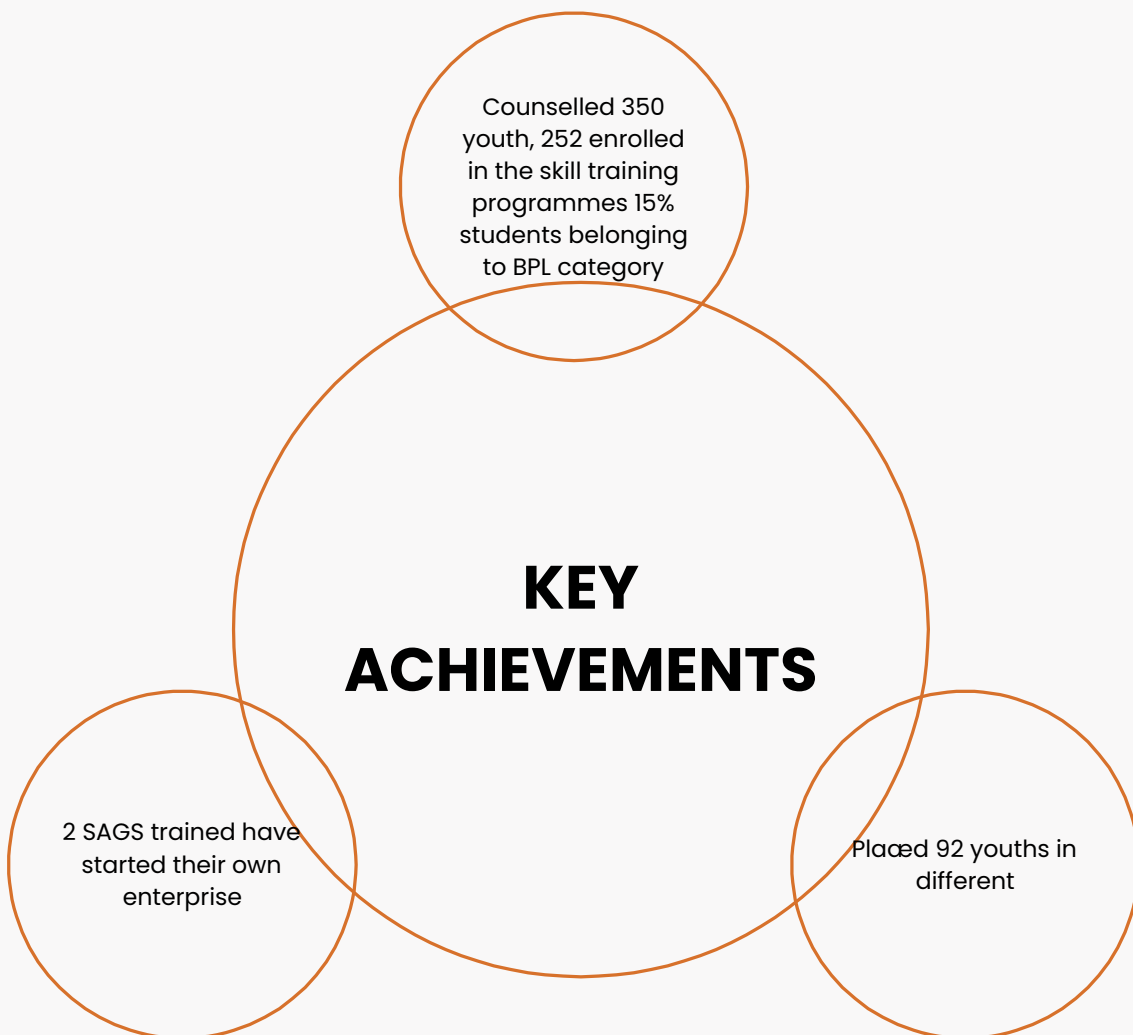
To date, ISAP has already successfully trained over 1,500 youth through these projects. This achievement demonstrates the progress made towards empowering the youth and enhancing their employability prospects. By actively partnering with organizations, ISAP can leverage their expertise and resources to implement effective skill development programs.

Moreover, the emphasis on including women beneficiaries in these projects highlights ISAP's commitment to gender equality and empowering women through skill development initiatives. By targeting a specific percentage of women beneficiaries, ISAP is actively working towards bridging the gender gap and providing equal opportunities for women in skill development and employment.

Hunar – John Deere

The project, initiated in 2018 and funded by United Way Mumbai, is currently active in three districts: Madhya Pradesh, Maharashtra, and Karnataka. Its primary objective is to develop a local workforce capable of meeting the present and future requirements for operating tractors, harvesters, and combines. The project also focuses on training mechanics to effectively utilize modern inputs and technology for enhancing agricultural productivity and quality. By equipping individuals with the necessary skills and knowledge, the project aims to address the demand for skilled operators and mechanics in the agricultural sector. This includes providing training on the operation and maintenance of tractors, harvesters, and combines, as well as introducing participants to newer inputs and technologies that can enhance agricultural yield and quality.

Through its implementation, the project aims to build a capable and locally available workforce that can contribute to the growth and development of the agricultural sector. By empowering individuals with the skills to operate and maintain agricultural machinery, the project not only enhances employment opportunities but also promotes the adoption of modern agricultural practices for improved productivity.



In addition to the skill training provided to the candidates, several other activities were conducted as part of the project. These activities aimed to enhance the participants' knowledge and capabilities in various aspects related to the agricultural machinery and their work. Some of these activities include:

One-day training program for John Deere team: A training program was organized for the John Deere team, focusing on the usage of spare parts and their repairing. This session aimed to educate the team on effectively utilizing and maintaining the spare parts of the agricultural machinery.

Special training for mechanics: A ten-day specialized training program was initiated for 20 mechanics who were already working at John Deere. This training focused on enhancing their skills in the repair and maintenance of tractors. By providing this specialized training, the project aimed to further develop the expertise of these mechanics and improve the quality of service they provide.



Financial literacy trainings: The project also conducted financial literacy trainings for each batch of participants. These trainings aimed to educate the candidates on financial management, budgeting, and other important aspects related to their personal finances. By providing financial literacy training, the project aimed to equip the participants with the necessary knowledge and skills to manage their finances effectively.

Additionally, the training center received visits from notable officials who hold key positions in the agricultural sector. These officials include:

- (i) Mr. Rajiv Chaudhary, Director-Agriculture Engineering (MPDAGE)
- (ii) Ms. Dhomiya Biswas- Joint Secretary, Ministry of Agriculture & Farmer Welfare



Entrepreneurship Development

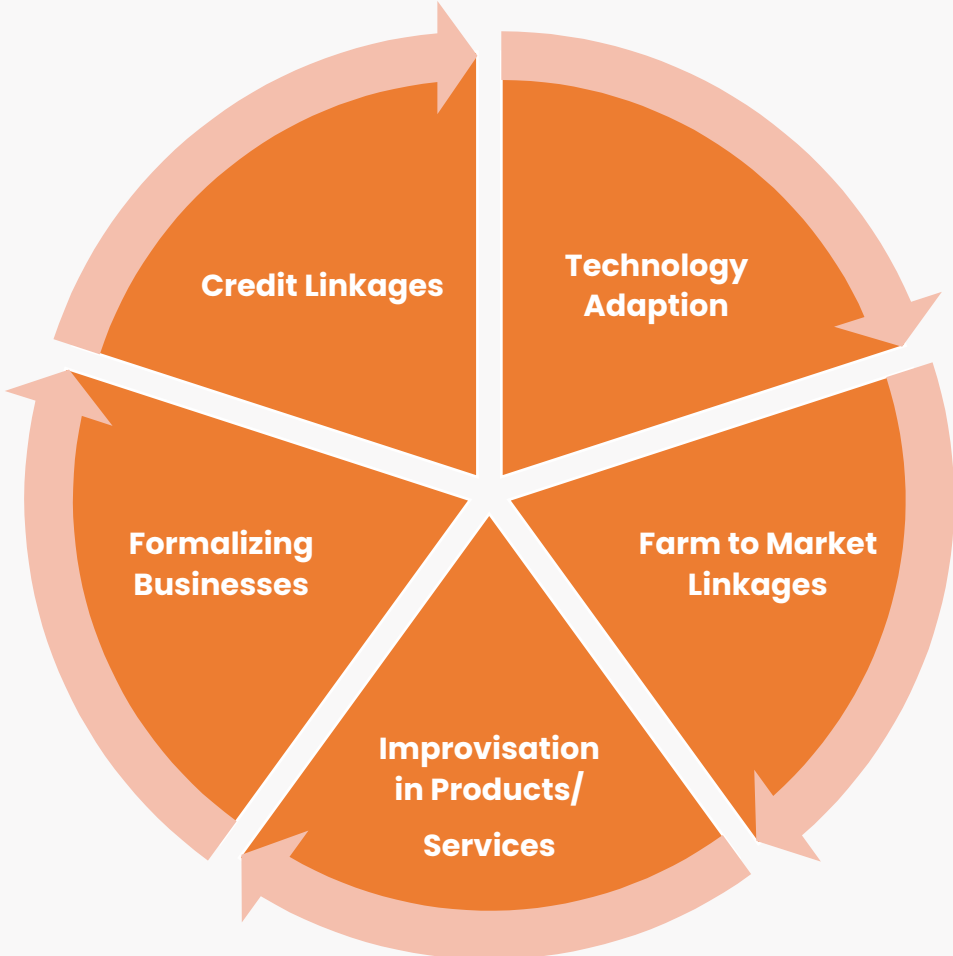
Enterprise promotion has emerged as a crucial strategy in ISAP's agricultural interventions, particularly for marginalized and vulnerable farming communities. Recognizing the importance of creating sustainable livelihoods, ISAP has developed a model called 'Enterprise for Impact' (E4I). This model emphasizes outcome-driven implementation, aiming to achieve a social return on investment.

The E4I model adopts a hybrid approach that combines community education and entrepreneurship. By empowering farmers and fostering an entrepreneurial mindset, ISAP enables growth, productivity, and self-reliance within communities. Through this approach, ISAP strives to create a positive impact that goes beyond immediate results, fostering long-term sustainability and resilience.

ISAP's focus on enterprise promotion aligns with its commitment to addressing the socio-economic challenges faced by farming communities. By promoting entrepreneurship, ISAP enables farmers to diversify their income sources, reduce vulnerability, and improve their overall economic well-being. This approach not only enhances individual livelihoods but also contributes to the development and empowerment of entire communities.



Our Approach



Types of Enterprises

Agri-input store, Poultry hatchery & feed, Dairy & cattle feed, Mushroom, seed production, floriculture, horticulture, piggery, fishery, goat, organic farming

Incremental Income

100+ enterprises are having turnover of more than 1 crore

No. of Entrepreneurs

2400+

Empowering Women Through Skilling And Entrepreneurship

Varude is a small village in Maharashtra where the people are primarily dependent on agriculture, animal husbandry and daily-wage labour for their livelihoods. Given the limited nature and being uneven in providing support to the families in the village, the men are often compelled to migrate to nearby towns and cities to find work to support their families. However, migration is not an option for the women of Varude.

ISAP through its partners approached the women of the community, followed by some intense brainstorming it was decided to start a training centre in the village itself, for training in the domain of tractor operation and maintenance, since travelling to our existing centres were a major issue. 15 interested women were trained, being from the same neighbourhood they knew each other, ISAP encouraged these women to form self-help groups which would provide them a platform to involve in some business. After completion of training the women decided to open Custom Hiring Centre, everyone contributed Rs 6000, took loan for rest of the amount and brought tractor in the spirits of continuing the work. John Deere team provided initial support of Rs. 2 Lacs for the purchase of a new tractor. With the all the efforts and support the SHG has started earning from the skill they have developed and will be able to earn and support their families as well.

BUSINESS DEVELOPMENT SERVICES PROVIDED

- SHG Formation & Registration
- Bank Account Opening
- Linkages – Financial, Government Schemes
- Market Assessment
- Financial Literacy
- Business Plan Development



Strengthening & Nurturing Women Entrepreneurs in India – Ford Foundation

The program aims to create a favourable ecosystem for start-up businesses led by women from low-income regions in aspirational districts throughout India. This initiative is focused on promoting sustainable economic growth in the agri-food-livestock sector, which will generate opportunities for doubling the income of farmers. Indian Society of Agribusiness Professionals is leading this effort and aims to support women entrepreneurs by helping them scale and diversify their existing agri-food and livestock enterprises. The program will focus on food, agriculture, agri-tech, dairy, and livestock farming in underserved and low-income areas in aspirational districts.

The primary objective of the program is

- To capacitate women entrepreneurs to expand their existing agri-food and livestock businesses. This involves providing them with the necessary skills, knowledge, and resources to succeed in their ventures.
- To build a cadre of coaches and mentors who can guide and support women entrepreneurs in aspirational districts.

The program's target group is women-led enterprises in underserved and low-income areas in aspirational districts. These areas are often characterized by poor infrastructure, limited access to resources, and low levels of economic development. The program works to address these challenges and provide opportunities for women entrepreneurs to grow and thrive in these regions.

The focus areas of the program include

Food: The agriculture sector will include inputs, organic farming, commodity trading, and other related activities.

Agriculture, Agri-tech: The Agri-tech sector will focus on technologies related to online farm supplies, pest detection, pest control, post-harvest, and other similar areas.

Dairy: The dairy sector will include milk production and processing.

Livestock farming: The livestock farming sector will include cows, goats, poultry, and other livestock.



Activities Conducted

Awareness Campaigns at Maharashtra, Uttar Pradesh, Odisha & Madhya Pradesh

Evaluation & Cohort Selection Stage

Selection of COHORT-2

Technical Sessions-3 Months

2 Final Event @ Delhi

Impact till date

- **100+ hours** of training and mentoring sessions spread over three months were conducted, over a digital platform, in 12+ joint sessions and 60+ cluster-wise mentoring sessions.
- Funding Ecosystem **8/10**
- Jobs Generated – **150 /250**
- FPOs reached & farmers served – **35,000 / 2,50,000**
- Building up entrepreneurship knowledge and attitude, and skills



Women Skills & Entrepreneurship Development Program at 175 Nandghars- Vedanta Foundation

The project aims to create sustainable livelihood opportunities for women above 18 years of age who are economically marginalized by focusing on entrepreneurship development, job provision, and linking women to government schemes and programs. By doing so, the program aims to improve the economic well-being of women and their families, as well as contribute to the overall economic development of their communities.



The following matrix provides the details of the key activities done during the year:

Areas	Details	Progress
Entrepreneurship Development	<ul style="list-style-type: none"> Identifying potential women entrepreneurs and providing them with training and support to start and grow their own businesses Facilitating access to credit and financial services to help women entrepreneurs fund their businesses Providing mentorship and guidance to women entrepreneurs to help them navigate the challenges of starting and growing a business 	<ul style="list-style-type: none"> Cluster Wise Market Research Report conducted More than 10K women enrolled in MIS, application based detail profile of each women has been created.
Job Provision	<ul style="list-style-type: none"> Identifying job opportunities for women and providing them with the necessary training and skills to perform these jobs Linking trained women to relevant job opportunities in their local communities and beyond Providing support to women in securing and maintaining employment 	<ul style="list-style-type: none"> 5162 women have joined skill training program in different trades. 1728 Nand ghar women have been placed.
Linking Women to Government Schemes and Programs	<ul style="list-style-type: none"> Identifying relevant government schemes and programs that can benefit women and providing information and assistance to help them access these schemes Facilitating the enrolment of women in government schemes and programs and providing support to ensure that they receive the benefits they are entitled to Providing ongoing support to women to ensure that they continue to benefit from government schemes and programs 	<ul style="list-style-type: none"> 5250 women have been linked with various schemes. Linkage with financial institutions for micro loans and self employment



WOMEN EMPOWERMENT



Tejaswini – Project Community Service Provider

In 2019 ISAP received Tejaswini project in the State of Jharkhand for Zone 3 which includes operating in three districts Saraikela Kharsawan, Simdega and East Singbhum. The Tejaswini project is building capacity among Adolescent Girls and Young Women (AGYW) in different sectors to become confident, assertive, face challenges in own life through taking part in meetings, organizing community actions which assist in breaking existing challenges and barriers women and girls face. The project engages girls and women of 14-24 years of age.

ISAP is engaged in mobilizing the community and delivering the range of services. During the establishment phase, the project focused on engaging the project personnel and organizing trainings and workshops for effective implementation of the project activities. Surveys were undertaken in villages, to identify AGYW in 14-24 age bracket and register them into Tejaswini Clubs, to strengthen the service delivery for AGYW with focus on social empowerment, education, skills training and linkage for employment opportunities. Furthermore, families and community members were informed about the project and mobilized to support the AGYWs to become active members of the clubs.

As the Project completes a year, here is a snippet of the number of AGYW we have reached and impacted in Zone 3 of the Project.

- Identified & Mobilized more than 1.94 lakh adolescent girls and young women.
- 2059 Tejaswini Clubs were formed.
- Hygiene Awareness Program & WASH Training Conducted in all clubs



Initiative on Menstrual Hygiene Awareness

The focus of this initiative is to provide skills training for entrepreneurship and self employment for youth and women. Skills training under the project will comprise both vocational and business skills training and will be defined as 'market-driven' on the basis of skills offerings reflecting market assessments. Women's health and hygiene has been one of the key concerns over the years across the world. The awareness on menstrual hygiene and usage of sanitary napkins is virtually absent in rural areas in Jharkhand. Poor menstrual hygiene can cause fungal infections, repeated infections to RTI, cervical cancer and vulnerable to infertility. Reproductive hygiene education and sexual education is not part of any education system in Simdega, Saraikela & East Singhbhum.

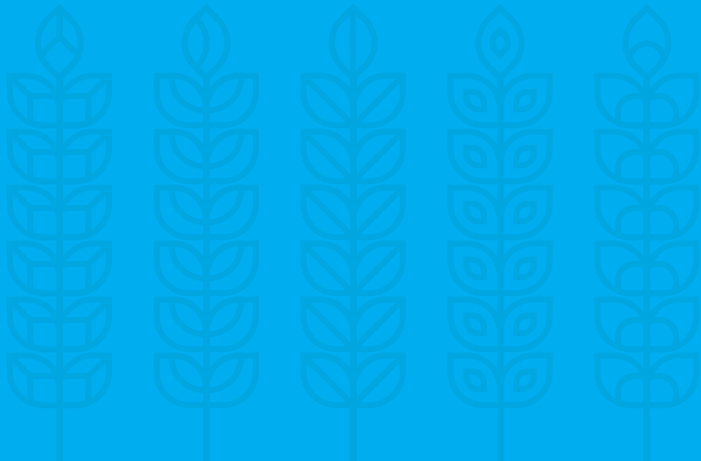
The adolescent girls get information and education on menstruation from her mother and grandmother, who themselves had practiced the unhygienic behaviors for years and thus do not see any harm in the practices of using old cloths during menstruation. By creating enough awareness regarding menstrual

hygiene's importance and use of sanitary napkins, we try to prevent such chronic diseases from happening in the rural areas. The project intends to build an awareness and distribution of Sanitary Pad to the 1.5 AGYWs with handholding support and overall supervision.





WATERSHED



Syngenta Borewell Project: Construction & Commissioning Of Hand Pump In Barmer & Jaisalmer

This project focuses on providing drinking water to marginalized and poor populations in 124 villages located in the border districts of Barmer and Jaisalmer. The primary objective is to ensure access to clean drinking water for life sustenance. The implementation of the project involves various steps and strategies to effectively meet the water needs of the communities.

To begin with, a baseline survey was conducted at the proposed project locations. This survey helped in assessing the current situation and understanding the specific water requirements of the communities. Based on the survey findings, a total of 50 sites were selected for implementing the project. To ensure efficient installation and maintenance of the water assets, block-wise clusters were formed. This approach enables proper coordination and timely execution of the project activities. Community participation is a key aspect of this approach, ensuring the active involvement and ownership of the local population.



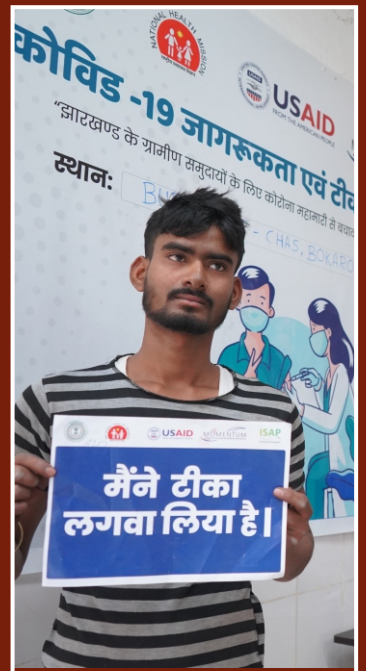
Borewells have been installed in all 40 villages in Barmer and 10 villages in Jaisalmer. The implementation includes the use of two methods: Direct-to-Home (DTH) system and Rotary system. These methods offer different approaches to borewell installation, tailored to the specific requirements of each location.

The installation of borewells in the community is expected to have a transformative impact. It will provide a reliable and sustainable source of water, addressing the critical need for clean drinking water.

Access to clean water not only enhances the quality of life but also promotes economic development within the communities. It enables agricultural activities, supports livelihood opportunities, and contributes to overall well-being.



HEALTHCARE



MOMENTUM Routine Immunization Transformation and Equity

The COVID-19 outbreak was a bolt from the blue for most people across the entire world. No one, be it the government, the healthcare system, or the people in general, had anticipated that something of a scale as massive as this pandemic could ever happen, something that would send all systems and institutions across the world into a complete tizzy. John Snow India, supported by USAID, connected with the Indian Society of Agribusiness Professionals to implement the MOMENTUM Routine Immunization Transformation and Equity (M-RITE) Project in Tamil Nadu and Jharkhand.

In Tamil Nadu, Indian Society of Agribusiness Professionals initially began vaccination work in three districts - Tenkasi, Thoothukudi, and Tirunelveli. With the support of various District Health Departments, ISAP began creating awareness and mobilization drives among people, made them get registered on the CoWin App, and finally provided them with the appropriate COVID-19 vaccine doses. ISAP has been successful in reaching out to vulnerable, marginalized and disadvantaged populations of the state such as various nomadic groups, fisher folk, brick kiln workers, farmers, refugees, persons with disabilities, elderly folk, religious minority communities, adolescent children, factory workers, salt workers, sewage workers, rag pickers, people with cognitive disabilities, pregnant and lactating mothers, construction workers, migrant laborers, socially ostracized communities such as transgenders, and other vulnerable groups.

ISAP has been able to support 335713 doses till date, where it collaborated and converged with many institutions and agencies such as educational institutions, small industries, textile mills, banks and other financial institutions such as Bank of India, LIC, Canara Bank, CHCs, PHCs and other medical centers, and livelihood and skill development institutions along the way.

In Jharkhand, ISAP initially began vaccination work in five districts - Bokaro, West Singhbhum, Palamu, Giridih, and Garhwa. With the support of various District Health Departments, ISAP began creating awareness and mobilization drives among people, made them get registered on the CoWin App, and finally provided them with the appropriate Covid-19 vaccine doses. ISAP has reached out to vulnerable, marginalized and disadvantaged populations of the state such as various tribal groups, especially the ones residing in harsh geographical areas, persons with disabilities, elderly folks, religious minority communities, adolescent children, socially ostracized communities such as transgenders, people with cognitive disabilities, pregnant and lactating mothers, construction workers, migrant laborers, and others.

Around six months into the project, ISAP was engaged to work in 5 more districts of the state - Chatra, Saraikela Kharsawan, Gumla, Koderma, and Latehar, where the vaccination efforts and the goal to build a strong and health community continue to grow. 695710 doses have been supported by ISAP till date, where it collaborated and converged with many institutions and agencies such as IRPC, the Tejaswini Club, Agri Clinic, JSLPS and Educational Institutions; government schools, Kasturba Gandhi Balika Vidyalaya and other tribal schools along the way.

Battling Vaccine Hesitancy in a COVID-19 Hotspot: A Mortician's Story

Balamurugan, popularly called Vettiyan, is a 47-year-old mortician in Athaikondan cremation ground, Kovilpatti. During the COVID-19 lockdown, Balamurugan helped the Kovilpatti municipality in cremating people who died due to coronavirus. Since it was mandatory for the mortician to be vaccinated with the first dose before cremating dead people, Balamurugan was vaccinated at the earlier stage of the lockdown. After that, he cremated a number of people who died due to COVID-19.



However Balamurugan was not vaccinated with his second dose, even while COVID-19 was at its peak. His family lives in a village near Kovilpatti and he visits them once a week. He has a small hut near the cremating ground where he lives on weekdays. The Kovilpatti Health Inspector specially asked ISAP to vaccinate vulnerable people and mentioned Athaikondan, the mortician, and to follow up with him.

When the ISAP team asked Balamurugan about getting vaccinated, he said that since he has cremated so many people in his lifetime, he has lost interest in life and living as per the flow. He believed that everyone has to die one day, so death comes once

the time arrives. He was not interested in believing the vaccine benefits at first. But after convincing him and advising him to get vaccinated at least for the sake of his family, Balamurugan conceded and was vaccinated by the ISAP team.

The team explained to him the benefits of the vaccine and how it is important for him to get vaccinated as his daily wage is involved in cremating people, which is a holy and respected job. They also pointed out that getting vaccinated would reduce his risk of contracting COVID-19 and potentially spreading it to others, including his family. The ISAP team successfully convinced him to get vaccinated and helped protect him, his family, and the people he interacts with during his work.

Bringing Hope and Health to Communities

Jolanga village in Bahahara, Garhwa district is a Scheduled Caste dominated area. The COVID-19 pandemic has affected people from all walks of life and has been particularly challenging for vulnerable communities like the Scheduled Castes. ISAP team was aware of the lack of access to COVID-19 vaccination in Jolanga village and decided to conduct an awareness campaign to educate the community on the importance of vaccination.



The ISAP team, along with Ranka Block Development Officer (BDO) Devanand Ram, and Circle Inspector (CO) Sambhu Ram, organized an awareness rally campaign, which started from the block headquarters, going all the way to the school premises via the township. The rally was designed to educate the community on the importance of vaccination, dispel myths and misconceptions, and encourage people to take the vaccine. The team was greeted with a positive response from many children, elderly people, and agricultural farmers who were impressed and encouraged by the campaign.

During the rally, BDO Devanand Ram addressed the gathering and emphasized that this fight belongs to no individual but to each person in the community, and the only way to fight it is to diligently take the vaccine. He talked about reaching the areas where it is difficult to reach and encouraged everyone to take care of themselves and their family and get all the vaccinations necessary. Realizing the importance of vaccination, the ISAP team organized a special camp to provide COVID-19 vaccines to the people of Kherwar, Korwa, Bahelia, Bhuiyan, Harijan, and Muslim communities. The present ANM, Sahiya, and Sevika played an essential role in encouraging the housewives present to visit the COVID-19 vaccination camp and were successful in bringing them to the camp.



The special camp was a success, and as a result of this rally, 40 people were vaccinated that day. The ISAP team ensured that the people of Jolanga village and the surrounding communities received their first, second, and precaution doses. The team also provided information about post-vaccination care, and addressed any queries or concerns raised by the community members.

High Impact Interventions in the Districts of Madhya Pradesh & Maharashtra

– SKOLL Foundation

Indian Society of Agribusiness Professionals (ISAP) is supporting the vulnerable communities in the state of Madhya Pradesh & Maharashtra through following 4 key interventions:



A. COVID risk awareness: Awareness for NCDs such as Diabetes, Hypertension, Anaemia, Lung Health for individuals at risk of developing these diseases. The theory of change here being that individuals will be armed with the understanding of their own health and risk of severe disease from COVID-19, empowering them to make better decisions to manage their health and risks. Those who are diagnosed with a condition will be coached through Tele-Care with the intention of motivating them to enter the realm of care.

B. Vaccine demand generation: Demand for COVID-19 vaccination is varied with significant hesitancy still seen in many population groups. Vulnerable populations are more likely to have access issues due to information asymmetry, myths, and misconceptions. Our work will focus on demand generation for vaccines by focussing on disseminating key information, having well-informed and trusted community anchors who are able to answer questions and address concerns and allow individuals to make an informed choice around accessing the COVID-19 vaccine.

C. Social protection (SP) help desks: Indian Society of Agribusiness Professionals (ISAP) presents the District Collectorate led 'Help Desk Model' for SP that facilitates entitlements and schemes provided by the State and Central Government to all the eligible community members. The Help Desk facilitator is the central element to this model. S/he is appointed by the District Collector Office and trained in the role. The prevalence of a point person gives confidence to the community, makes the government agency more approachable, and bridges the information gap between the citizens and governmental efforts.

D. Livelihood promotion: Livelihood promotion in both the states to ensure that vulnerable groups such as the elderly, small and marginal farmers, adolescent girls, tribals, migrants etc. who lost their livelihoods/livelihoods are impacted due to COVID may be linked to some small businesses or to the government programs such as Mahatma Gandhi - National Rural Employment Guarantee Act (MGNREGA), Farmer Producer Organizations (FPOs), Pradhan Mantri Kaushal Vikas Yojna (PMKVY), skill programs of State Government, Self Help Groups (SHGs) etc.

The implementation phase of the project was started in the month of December 2021. We did the project planning, identification of location, recruitment of team staff and rapport building activities at this phase. After the implementation phase, project activities such as conduction of vaccine awareness sessions, identification of eligible individuals for vaccination, identification of locations, timings, and local partner for conducting screening camps, identification of the Social Protection facilitator and livelihood support were started from the first week of February.

Implementation facts & figures

S.No	Indicators	Male Beneficiaries	Female Beneficiaries	Cumulative Achievement
1	Total number of people reached with vaccine awareness	2,68,543	2,58,011	5,26,554
2	Total number of people supported for vaccine registration	1,30,328	1,23,568	2,53,896
3	Total number of people reached through health camps (NCD screening)	7,614	9090	16,704
4	Enrolment in social protection Schemes (verifying docs, filling up forms and ensuring receipt)	7,679	7,636	15,315
5	No. of people reached with livelihood enrolment	1555	1759	3,314

Name : Manisha Patil

Village: Tisi, Taluka District Nandurbar, Maharashtra

Benefit Source: Social Protection Scheme

Manisha Patil lives with her family in Tisi village, with the whole family being agriculture practitioners. Not being able to step out of the house much, in addition to the fact that the village is a small one, Manisha was not aware of many government schemes. The team under the project of ISAP-Skoll Foundation reached the village and gave information about different social security schemes in Manisha's lane, which is when she learned about the E-Shram

scheme. The team had organized an E-Shram registration camp in the village, during which Manisha and her family got their E-Shram card registered and received the card at their doorstep through the village volunteer on 22-02-2022.



Manisha got all the relevant information about the government scheme, and also received her e-shram card, all while sitting at home, which has made her very happy indeed. She said that earlier they could not get information about schemes and had no help for application either, but since getting associated with ISAP under the Skoll Foundation, they got help in the village itself, and did not have to travel far for registration.

Samarthya: Elderly Care programme (55 years+) in Nandurbar district, Maharashtra

Funded by NSE Foundation the Project "Samarthya" was conceptualized to help the elderly citizens regain their empowerment, independence and cooperation among their families and the community. To ensure this, it was proposed to create Elderly Self Help Groups (ESHGs) to bring together the elderly citizens in the village and club them to form groups so that they grow together and empower each other with mutual support and trust. The Project also stressed enabling them with technical, digital and financial literacy and other life skills so that they are less dependent on others for these aspects and become the agents of change in the community. The Project also gave impetus to health issues and not only on curative measures to the destitute elderly citizens but would also help the active and assisted early in preventive medication.



During the project implementation following activities were conducted



- Baseline Study and Health Assessment
- Awareness and Mobilization Campaign
- Elderly Self-Help Group Formation and Operations
- Chair Distribution to ESHGs
- Digital, Legal & Financial Literacy Training Programme
- Monthly visits by Mobile Medical Unit
- Convergence Activities –ESHG linkage: Assisted in enrolling Old age pension, Bus fare discount smart card, Pradhan Mantri Suraksha Bima Yojana, Pradhan Mantri Jan Dhan Yojana, Rashtriya Kutumb Arth Sahay Yojana, Pradhan Mantri Jeevan Jyoti Bima Yojana, E-Shram card.
- Organic Farming Training Programme for Quinoa and Chia
- Farmer Producer Organization Formation and Strengthening
- CoronaVirus Awareness Training
- Beekeeping Training
- Online Cotton Training
- Exposure Tours
- Exposure Tours

COVID 19 Response Project – #COVIDActionCollab



The project is currently being implemented in five districts of Rajasthan, namely Karauli, Sawai Madhopur, Dholpur, Kota, and Bundi. Significant milestones have been achieved under the project, both quantitatively and qualitatively.

- Quantitative milestones achieved include reaching 299,453 households and approximately 1,199,114 individuals with vaccine and COVID-19 awareness.
- A total of 76,520 individuals have been supported with vaccine registration, with 48,740 receiving at least one dose, 26,582 receiving both doses, and 454 receiving a precautionary dose.
- SP awareness has reached 26,622 individuals, resulting in 5,038 applications for social protection schemes.
- The project has facilitated 37 schemes for the benefit of the target population.
- Health camps have screened 11,581 individuals for NCDs and assessed 23,698 individuals for COVID-19 risk.
- A total of 640 individuals have been referred for COVID-19 testing, and 263 individuals have been identified as COVID-19 positive.

Qualitatively, the project has achieved various milestones. The staff involved in the project received timely induction training and capacity building on all interventions. Meetings were conducted with relevant authorities such as Chief Medical and Health Officers (CMHOs), Block Chief Medical and Health Officers (BCMHOs), and Auxiliary Nurse Midwives (ANMs) to ensure effective coordination. The project procured and distributed NCD equipment and organized special NCD screening camps in collaboration with



government health camps. Medicines were provided free of cost to local people during these camps. To address challenges in reaching unvaccinated individuals, the project team received virtual training on an online survey software called Vaccine Inequity Pilot. This enabled them to conduct surveys and gather information efficiently. The project also responded to the focus on vaccinating children aged 14-18 years, dedicating efforts to provide vaccinations to this age group.

CAVACH (Covid Awareness and Vaccination Campaign for Health)

By NSE Foundation

The project operated in the Nandurbar, Dhadgaon, Akkalkuva, and Navapur Blocks of Nandurbar District, focusing on several objectives. Firstly, it aimed to raise community awareness about Covid-19 in approximately 136 Gram Panchayats across the four blocks. This was achieved through the use of audio-visuals, Information Education and Communication (IEC) materials, and interpersonal communication activities. The project aimed to educate the community about the virus, its prevention, and the importance of vaccination.



Secondly, the project aimed to mobilize eligible beneficiaries for vaccination. Through door-to-door surveys, the project team identified individuals who were eligible for vaccination and provided them with support for registration. They also facilitated the linking of vaccination sites and conducted follow-up activities to ensure that individuals received their vaccination doses.

Furthermore, the project collaborated with the Nandurbar district administration and other concerned departments to support vaccination drives. This involved joint efforts in mobilizing beneficiaries, making logistical arrangements, providing counseling services, and conducting necessary follow-up activities. The project aimed to work closely with the authorities to ensure a smooth and efficient vaccination process.

Lastly, the project had a comprehensive goal of achieving 100% vaccination coverage in the four blocks of Nandurbar district. By implementing various strategies, including awareness campaigns, mobilization efforts, and collaboration with local authorities, the project aimed to maximize vaccination uptake and contribute to the overall goal of mitigating the impact of Covid-19 in the community.





COMMUNITY RADIO



Digivani Project

The Indian Society of Agribusiness Professionals (ISAP) partnered with Nasscom Foundation and Google to establish DigiVaani, a call center aimed at empowering rural women through the Women Entrepreneurship & Empowerment Program. With headquarters in New Delhi and Lucknow, DigiVaani expanded its reach to six states in India: Haryana, Himachal Pradesh, Rajasthan, Uttarakhand, Uttar Pradesh, and Bihar. The program targeted to benefit 100,000 rural women by providing them with valuable resources and support.



Through DigiVaani, ISAP offered complimentary one-hour telephonic counseling to 30,000 selected women, focusing on enhancing their digital, financial, and entrepreneurship skills. The program aimed to assist women in leveraging their capabilities and seizing opportunities for entrepreneurship and income generation. By utilizing innovative digital solutions such as Interactive Voice Response System (IVRS) and WhatsApp, ISAP effectively reached its target audience and provided valuable guidance within the allocated timeframe. DigiVaani played a crucial role in bridging the digital divide and empowering rural women by equipping them with the necessary knowledge and skills to succeed in their entrepreneurial endeavors.



ISAP Kisan Vani 90.4

ISAP Kisan Vani 90.4, the community radio station, was launched on October 2, 2008, and is dedicated to serving the farmers of Sironj block in Vidisha district, Madhya Pradesh. It is the first community radio station established by an NGO in India for community development. The Indian Society of Agribusiness Professionals, incorporated in 2001 under Section 25 of the Indian Companies Act, took the initiative to establish this radio station.

The broadcasts from ISAP Community Radio Stations cover a wide range of topics, including farm-specific information, social issues affecting the community, important announcements from government departments, and details about various schemes offered by banks and other government departments. The content of ISAP Kisan Vani includes agricultural information, cultural programs (educational folk songs, dramas, plays, etc.), market information (mandi prices, etc.), weather updates, health programs, education programs, debates on social issues, local cultural programs, information on government schemes and subsidies, and other useful information.

The radio station aims to provide valuable information and support to the farming community, keeping them updated with the latest agricultural news and events not only in Madhya Pradesh but also in other states of the country and abroad. It also provides daily minimum and maximum mandi prices for Sironj, enabling farmers to make informed decisions.

ISAP Kisan Vani plays a crucial role in empowering farmers by disseminating important information, promoting cultural and educational programs, and creating awareness about government schemes and subsidies. It serves as a platform for community development and is a testament to Indian Society of Agribusiness Professionals's commitment to supporting the agricultural sector and the welfare of rural communities.



The achievements and recognition received by the Kisan Vani Community Radio Station in Sironj are indeed noteworthy:

National Award in 2013: The radio station was honored with a National Award presented by Minister Manish Tiwari from the Ministry of Information and Broadcasting. The award recognized Kisan Vani for its outstanding contribution in promoting the traditional and local culture of rural people in Madhya Pradesh. The cultural programs broadcasted by the radio station received appreciation from newspapers, news channels, and other mass media.

Recognition by Centre for Good Governance (CGG): The CGG in Jubilee Hills, Hyderabad, appreciated the work of Kisan Vani and ranked it among the top five radio stations in the country. This recognition is a testament to the radio station's impact and effectiveness in serving the community.

Appreciation from NIRD Hyderabad: The National Institute of Rural Development and Panchayati Raj (NIRD) in Hyderabad acknowledged the efforts of Kisan Vani in their report of Impact Analysis. The radio station's contribution to rural development and community empowerment was recognized and commended.

Appreciation from Former Minister Mr. L.K Sharma: Mr. L.K Sharma, a former state minister, also expressed his appreciation for the work of Kisan Vani. This recognition highlights the radio station's positive impact and influence.

Manthan Award in 2014: The radio station received the prestigious Manthan Award in 2014. The Manthan Award recognizes exemplary initiatives and innovations in the domain of digital content and communication for development.





OTHER ASSIGNMENTS



ISAP collaborates with different stakeholders including government agencies, NGOs, private companies, and development organizations to provide valuable insights, recommendations, and solutions for sustainable agricultural development and rural empowerment. A wing within ISAP is dedicated to consultancies where it collaborates with various stakeholders to conduct studies and provide consultancy services. The services include

- Feasibility Studies
- Market Research
- Impact Assessment
- Baseline Studies
- Policy Research
- Value Chain Analysis

Undertaking primary data collection in Madhya Pradesh and Maharashtra for a Vulnerability Assessment Study

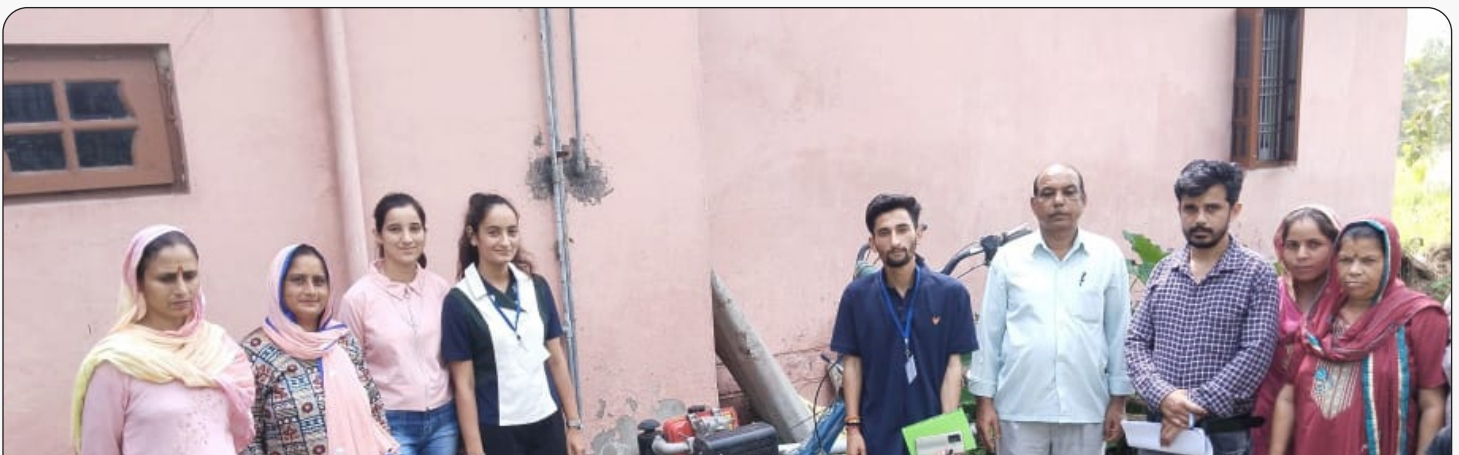
Duration: 5 months

Client: Institute for Sustainable Communities

Location: Maharashtra and Madhya Pradesh



The survey assessed the vulnerability of cotton farmers in major cotton producing regions in Maharashtra and Madhya Pradesh. The objective of the survey was to understand the challenges and risks faced by cotton farmers in these regions and to identify potential interventions to improve their livelihoods. The survey covered a wide range of aspects including socio-economic conditions, agricultural practices, access to inputs and resources, market linkages, and climate-related risks. ISAP collected data through interviews and questionnaires administered to a representative sample of cotton farmers in the target regions. The survey assessed the vulnerability of cotton farmers by analyzing various factors such as income variability, dependence on agriculture, access to credit and insurance, exposure to climate risks, and market fluctuations. By understanding the vulnerabilities faced by cotton farmers, ISAP aimed to develop targeted interventions and strategies to enhance their resilience and improve their agricultural practices.



Terminal Assessment of HPCDP

Duration: 4 months

Client: HPCDP- JICA

Location: Himachal Pradesh



ISAP conducted a project evaluation for HPCDP-JICA with the objective of assessing the project's performance based on the project result framework, including operation and effect indicators, as well as other long-term aspects. The evaluation aimed to collect, analyse, and interpret relevant impact assessment data related to the project's objectives and outcomes. The evaluation process involved assessing the project's operation and effect indicators, which are specific measures of its performance and the outcomes achieved. In addition to the operation and effect indicators, the evaluation also focused on analysing other long-term aspects of the project. To conduct the evaluation, ISAP employed various methodologies such as data collection through surveys, interviews, focus group discussions, and data analysis techniques. The collected data was then interpreted to assess the project's overall performance and its impact on the intended beneficiaries and their livelihoods.

Survey in AP and Telangana

Duration: Ongoing

Client: CIMMYT

Location: AP and Telangana

The survey was conducted in 40 villages of Tripuraram block of Nalgonda district in Telangana and Ranasthalam block of Srikakulam district in Andhra Pradesh. The objective of this survey is to gather both qualitative and quantitative data to assess the current situation, needs, and opportunities in the selected villages of Tripuraram and Ranasthalam blocks. The findings will contribute to evidence-based decision-making and the development of effective strategies to address the identified issues and enhance the well-being of the communities in these areas.

Value Chain Analysis of Paddy in Barabanki District, Uttar Pradesh

Duration: 6 months

Client: GIZ

Location: Uttar Pradesh

The study aimed to provide a comprehensive understanding of the value creation, profitability, and income generation dynamics within the rice value chain. The study focussed on identifying the key elements and determinants that contribute to income distribution within the rice value chain. This involved examining the factors that influence the distribution of profits and earnings among different actors, such as farmers, processors, distributors, and retailers. The study also included identifying the challenges, vulnerabilities, and potential disruptions that may impact income distribution and overall value chain performance.



OUR PEOPLE



Board Members



Mr. Bhaskar Natarajan



Mr. Kamal Khurana



Dr. B R Patil



Ms. Liza Bhansali



Dr. V V Sadamate



Dr. Manisha Bhosale



Mr. Prashant Balasaheb



Mr. Pradeep Shankarrao Lokhande

Financial

INDIAN SOCIETY OF AGRIBUSINESS PROFESSIONALS

(CIN: U74899DL2001NPL109771)

Balance Sheet as at March 31, 2022

(All amounts in INR 00's)

Particulars	Note No.	As At 31st March, 2022	As At 31st March, 2021
I. Equity and Liabilities			
(1) Shareholder's Funds			
(a) Share Capital	1	1,000	1,000
(b) Reserves and Surplus	2	1,089,856	1,059,215
(2) Non-Current Liabilities			
(a) Long -Term Provisions	3	24,244	26,928
(3) Current Liabilities			
(a) Short-Term Borrowings	4	111,983	3,273
(b) Trade Payable	5	218,063	156,283
(c) Other Current Liabilities	6	529,338	498,936
(d) Short -Term Provisions	7	451	417
Total		1,974,934	1,746,052
II. Assets			
(1) Non-Current Assets			
(a) Property, Plant & Equipments and Intangible Assets			
(a) Property, Plant & Equipments	8	463,017	473,504
(i) Depreciation		214,211	213,040
(ii) Net Block		248,806	260,464
(b) Intangible Assets	9	1,100	1,100
(i) Depreciation		1,045	1,045
(ii) Net Block		55	55
(c) Non-Current Investments	10	100,950	100,950
(2) Current Assets			
(a) Trade Receivables	11	738,586	824,777
(b) Cash and Cash Equivalents	12	657,311	349,209
(c) Short Terms Loans and Advances	13	177,702	158,336
(d) Other Current Assets	14	51,524	52,260
Total		1,974,934	1,746,052

Significant Accounting Policies and Notes on Financial Statements 1 to 35 form an integral part of these Financial Statements


This is the Balance Sheet referred to in our Report of even date.

For Adarsh Sharma & Co.
Chartered Accountants


For Indian Society of Agribusiness Professionals


(CA. Adarsh Sharma)
Proprietor
Membership No. : 082527
Firm Reg. No.: 017661N




Bhaskar Natarajan
Director
Din No. - 02208379




Kamal Khurana
Director
Din No. - 08907102

Place: New Delhi

Date: 28.09.2022

UDIN : 22082527AWBWE01212

INDIAN SOCIETY OF AGRIBUSINESS PROFESSIONALS
(CIN: U74899DL2001NPL109771)
Statement of Income and Expenditure for the year ended on 31st March, 2022

Sr. No.	Particulars	Note No.	(All amounts in INR 00's)	
			For the year ended	
			31st March, 2022	31st March, 2021
I	Income:			
	Revenue from Operations	15	2,674,550	2,079,666
	Other Income	16	20,729	24,614
	Total Income (I)		2,695,280	2,104,279
II	Expenditure:			
	Project Expenses	17	2,335,838	1,927,034
	Employee Benefit Expenses	18	196,706	145,607
	Finance Costs	19	10,538	8,475
	Depreciation and Amortization Expense	20	11,549	18,691
	Other Expenses	21	110,009	151,437
	Total Expenditure (II)		2,664,639	2,251,244
III	Income/(Expenditure) before exceptional & extraordinary items and tax (I-II)			
IV	Exceptional Items		30,641	(146,965)
V	Income/(Expenditure) before extraordinary items and tax (III-IV)			
VI	Extraordinary Items		30,641	(146,965)
VII	Income/ (Expenditure) before tax (V-VI)			
VIII	Tax expense:		30,641	(146,965)
	(1) Current tax			
IX	Income/(Expenditure) after tax from continuing operations (VII-VIII)			
X	Income/(Expenditure) for the period		30,641	(146,965)
XI	Earning per equity share:		30,641	(146,965)
	(1) Basic			
	(2) Diluted			

Significant Accounting Policies and Notes on Financial Statements 1 to 35 form an integral part of these Financial Statements

This is the Statement Income and Expenditure referred to in our Report of even date.

For Adarsh Sharma & Co.
Chartered Accountants

(CA. Adarsh Sharma)
Proprietor
Membership No. : 082527
Firm Reg. No.: 017661N



For Indian Society of Agribusiness Professionals

Bhaskar Natarajan
Director
Din No. - 02208379

Kamal Khurana
Director
Din No. - 08907102



Place: New Delhi

Date: 28.09.2022

UDIN: 22082527AWBWE01212

INDIAN SOCIETY OF AGRIBUSINESS PROFESSIONALS

(CIN: U74899DL2001NPL109771)

Notes Forming Integral Part of the Balance Sheet as at 31st March, 2022

Note : 1, Share Capital

Particulars	(All amounts in INR 00's)	
	As At 31st March, 2022	As At 31st March, 2021
AUTHORIZED CAPITAL		
5,00,000 Equity Shares of Rs. 10/- Each (Previous year 5,00,000 Equity Shares of Rs. 10/- Each)	50,000	50,000
	50,000	50,000
ISSUED, SUBSCRIBED & PAID UP CAPITAL		
10,000 Equity Shares of Rs. 10/- Each (Previous year 10,000 Equity Shares of Rs. 10/- Each)	1,000	1,000
Total	1,000	1,000

Note : 1.1, Reconciliation of Shares outstanding at the beginning and at the end of the reporting period

	As At 31st March, 2022		As At 31st March, 2021	
	Number	Amount	Number	Amount
Shares outstanding at the beginning of the year				
Shares issued, Subscribed and Paid up during the year	10,000	1,000	10,000	1,000
Shares outstanding at the end of the year	10,000	1,000	10,000	1,000

Terms / Rights attached to Equity Shares

- Each holder of Equity Shares is entitled to one vote per share.
- The Company has one class of Equity shares.
- In the event of liquidation of the Company, the holders of Equity Shares will be entitled to receive remaining Assets of the company after distribution of all preferential amounts. The distribution will be in proportion to the number of Equity Shares held by the Shareholders.

Note : 1.2, Shares held by Promoters at the end of the year

Promoter Name	As At 31st March, 2022			As At 31st March, 2021		
	Number of Share	% Hold	% change during the	Number of Share	% Hold	% change during the
Sunil Daga Khairnar	-	0.00%	-92%	9,200	92%	0%
Anuradha Sunil	800	8.00%	0%	800	8%	0%
Janabai Daga Khairnar	9,200	92.00%	92%	-	-	-
Total	10,000	100%		10,000	100%	

Note : 2, Reserves & Surplus

Particulars	As At 31st March, 2022	As At 31st March, 2021
	Capital Reserve (Government Grant)	
Balance brought forward from previous year	16,633	16,633
	16,633	16,633
General Reserve & Surplus		
Balance brought forward from previous year	1,042,582	1,189,547
Add: Income /(Expenditure) for the Period	30,641	(146,965)
	1,073,222	1,042,582
Total	1,089,856	1,059,215

Note : 3, Long- Term Provisions

Particulars	As At 31st March, 2022	As At 31st March, 2021
	Provision for Employee Benefit	
Gratuity Payable - (As per Certificate of Actuary)	24,244	26,928
Total	24,244	26,928

As per our report of even date

For Adarsh Sharma & Co.
Chartered Accountants

(CA. Adarsh Sharma)
Proprietor
Membership No. : 082527
Firm Reg. No.: 017661N



For Indian Society of Agribusiness Professionals

Bhaskar Natarajan
Director
Din No. - 02208379



Kamal Khurana
Director
Din No. - 08907102

Place: New Delhi

Date: 28.09.2022

Note : 4, Short-Term Borrowings

Particulars	(All amounts in INR 00's)	
	As At 31st March, 2022	As At 31st March, 2021
Interest on Loan & Advances from Related Party		
Indian Agribusiness Systems Limited (Unsecured Loan @ 6.65% p.a. interest)	37,500	-
W Shakti Foundation (Unsecured Loan @ 6.65% p.a. interest)	25,000	-
Others		
Paisalo Digital Ltd. (Unsecured Loan @ 4.5% upfront for three months)	49,483	-
Car Loan	-	3,273
Total	111,983	3,273

Note : 5, Trade Payable

Particulars	As At 31st March, 2022	As At 31st March, 2021
Trade Payable - (As per Annexure -1)	218,063	156,283
Total	218,063	156,283

Note : 6, Other Current Liabilities

Particulars	As At 31st March,	As At 31st March,
Statutory Dues Payable		
TDS Payable	41,119	23,397
GST Payable	10,268	5,395
EPF Payable	503	188
ESI Payable	35	46
Others		
Salary Payable		
Audit Fees Payable	13,337	25,466
Consultancy & Professional fees payable	3,600	3,700
Telephone Expenses Payable	377,682	302,907
Rent & Electricity Expenses Payable	308	125
Tour & Travelling Expenses Payable	4,263	10,300
Printing & Stationery Expenses Payable	5,634	2,747
Office Running & Maintenance Expenses	168	1,171
HDFC Credit Card Payable	50	126
Interest Payable on Loan - Indian Agribusiness Systems Limited	1,721	-
Interest Payable on Loan - W Shakti Foundation	560	-
Unspent Fund- Women Agri Food Focused Project - Ford Foundation	459	-
Unspent Fund- Project Samarthyaa - NSE	-	69,431
Unspent Fund- Enhancing farm productivity of small and marginal grape growers - M & M	-	7,915
Security Deposit Refundable	-	19,967
Expenses Payable (As per Annexure - 2)	7,300	7,300
	62,331	18,756
Total	529,338	498,936

Note : 7, Short- Term Provisions

Particulars	As At 31st March, 2022	As At 31st March, 2021
Provision for Employee Benefit		
Gratuity Payable - (As per Certificate of Actuary)	451	417
Total	451	417

As per our report of even date

For Adarsh Sharma & Co.
Chartered Accountants

(CA. Adarsh Sharma)
Proprietor
Membership No. : 082527
Firm Reg. No.: 017661N

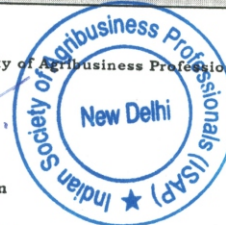
Place: New Delhi

Date: 28-09-2022



For Indian Society of Agribusiness Professionals

Bhaskar Natarajan
Director
Din No. - 02208379



Kamal Khurana
Director
Din No. - 08907102

INDIAN SOCIETY OF AGRIBUSINESS PROFESSIONALS
(CIN: U74899DL2001NPL109771)
Notes Forming Integral Part of the Balance Sheet as at 31st March, 2022

Note: 10, Non- Current Investments

Particulars	(All amounts in INR 00's)	
	As At 31st March, 2022	As At 31st March, 2021
A. Investment in Equity Shares - Unquoted share at cost (Own Fund)		
Indigram Labs Foundation (10,09,500 Equity Shares 99.95% fully paid up of Rs. 10/- each)	100,950	100,950
Total	100,950	100,950

Note: 11, Trade Receivables

Particulars	As At 31st March, 2022						As At 31st March, 2021					
	Less than 6 months	6 months - 1 year	1-2 years	2-3 years	More than 3 years	Total	Less than 6 months	6 months - 1 year	1-2 years	2-3 years	More than 3 years	Total
Undisputed Trade Receivable - Considered Good												
Indicare Health Solutions Pvt. Ltd.	-	-	3,968	-	-	3,968	3,957	-	-	-	-	3,957
Indigram Labs Foundation	312	-	-	-	-	312	-	-	-	-	-	-
W Shakti Foundation	467	-	-	-	-	467	1,938	-	-	-	-	1,938
Agriculture Engineer	5,213	-	-	-	-	5,213	-	-	-	-	-	-
Animal & Fisheries Resources Department	32,269	-	-	-	-	32,269	-	-	-	-	-	-
Bayer Prayas Association	-	-	-	-	-	-	-	114	-	-	-	114
Chirf Executive Officer, Jsips (Jhimdi)	-	-	-	10,954	-	10,954	-	-	11,017	-	-	11,017
Cmf - Centre For Microfinance	2,107	-	-	-	-	2,107	-	-	-	-	-	-
Cnh Industrial Capital (India) Pvt. Ltd.	234	-	-	-	-	234	16,395	-	-	-	-	16,395
Commonwealth Educational Media Centre for Asia	-	-	-	-	-	-	-	156	-	-	-	156
DCM Shriram Foundation	-	-	-	-	-	-	3,881	-	-	-	-	3,881
Deptt Of Agriculture (Rkvy) Assam	-	-	-	13,910	-	13,910	-	-	13,910	-	-	13,910
Deputy Director Agriculture- Information	-	-	-	-	-	-	-	-	8,601	-	-	8,601
Director Horticulture & Food Processing Assam	-	-	-	3,230	-	3,230	-	-	1,600	-	-	1,600
Director, Ministry Of Agriculture & Farmers Welfare	-	-	-	19,032	-	19,032	-	-	19,183	-	-	19,183
Foundation For Msme Clusters (Fmc)	213	-	-	-	-	213	-	-	-	-	-	-
German Development Corporation (Giz)	970	-	-	-	-	970	-	-	-	-	-	-
German Development Corporation (Giz)-li	1,623	-	-	-	-	1,623	-	-	-	-	-	-
Ifc - World Bank Group (Dcm_Gender)	6,073	-	-	-	-	6,073	-	-	-	-	-	-
International Maize And Wheat Improvement Center	14,542	-	-	-	-	14,542	-	-	-	-	-	-
Joint Director of Agriculture, Gulbraga	-	-	-	-	-	-	210	-	-	-	-	210
Jsw Foundation	11,054	-	-	-	-	11,054	4,000	-	-	-	-	4,000
Klonec Automation Systems Pvt. Ltd.	-	-	4,000	-	-	4,000	-	-	-	-	-	-
Nafed Fpos	20,000	-	-	-	-	20,000	-	-	-	-	-	-
Nafed-Movcdr	43,745	-	-	-	-	43,745	-	-	-	-	-	-
National Bulk Handling Corporation Pvt. Ltd.	871	-	-	-	-	871	-	-	-	-	-	-
Nse Foundation	90,581	-	-	-	-	90,581	25,224	-	-	-	-	25,224
PricewaterhouseCoopers Private Limited	-	-	-	-	-	-	737	-	-	-	-	737
PROJECT DIRECTOR HPCDP JICA ODA HA	-	-	-	-	-	-	5,837	-	-	-	-	5,837
Project Director, Jwds	296,476	135,572	-	-	-	432,048	550,473	-	-	-	-	550,473
Project Director, Jwds (East Singhbhum)	-	-	-	-	-	-	-	-	-	-	-	-
Project Director, Jwds (Saraikela)	-	-	-	-	-	-	-	-	-	-	-	-
Project Director, Jwds (Simdega)	-	-	-	-	-	-	-	-	-	-	-	-
Seeking Modern Applications For Real Transformation	367	-	-	-	-	367	-	-	-	-	-	-
Shriram Polytech Ltd.	4,500	-	-	-	-	4,500	-	-	-	-	-	-
Skill Development Centre	-	-	-	-	-	-	165	-	-	-	-	165
Small Farmer'S Agribusiness Consortium	5,000	-	-	-	-	5,000	-	-	-	129,249	-	129,249
Subdivisional Agriculture Office Deoghar	7,303	-	-	-	-	7,303	-	-	-	-	-	-
Sustainable Communities India Pvt. Ltd.	-	-	-	-	-	-	2,571	-	-	-	-	2,571
Syngenta India Limited	4,000	-	-	-	-	4,000	7,269	-	-	-	-	7,269
United Way of Mumbai	-	-	-	-	-	-	13,956	-	-	-	-	13,956
Undisputed Trade Receivable - Considered Doubtful												
Department of Agriculture & Cooperation	-	-	-	-	-	-	-	-	-	4,334	-	4,334
Disputed Trade Receivable - Considered Good												
Disputed Trade Receivable - Considered Doubtful												
Total	547,921	135,572	7,968	47,125	-	738,586	636,613	270	54,311	133,583	-	824,777


ADARSH SHARMA & CO.
 J-6A,
 Kailash
 Colony
 New Delhi
 110048
 Chartered Accountants


Indian Society of Agribusiness Professionals (ISAP)
 New Delhi

Note : 12, Cash and Cash Equivalents

Particulars	(All amounts in INR 00's)	
	As At 31st March, 2022	As At 31st March, 2021
Cash-in-Hand	73	73
Bank Balances		
Sub Total (A)	73	73
In Saving Account		
ICICI Bank A/c-662701700159		
SBI FCRA BANK A/C NO. 39886929808	1,399	413
HDFC A/C No. 00921170000039	164,502	75,157
HDFC A/C No. 50100046503971	261	27,774
HDFC A/C No. 06301450000175	20	20
HDFC A/C No. 00921450000579	435	422
HDFC Bank	5,230	3,444
In Current Account	8,499	-
AXIS A/C No. 917020032900054		
AXIS A/C No. 919020085948616	19,146	10,587
AXIS A/C No. 919020086089138	2,655	1,096
AXIS A/C No. 919020086373174	45,506	880
HDFC A/C No. 00922000021805	3,725	1,972
HDFC A/C No. 00922000016610	947	947
SBI A/C No. 30418642250	81,981	(122,273)
SBI A/C No. 30740338125	45,815	99,557
SBI A/C No. 31071933603	1,229	407
SBI A/C No. 31212572467	75	81
SBI A/C No. 33513586269	71	78
In Fixed Deposit Account	139	146
Fixed Deposit		
Other	214,411	196,283
Fixed Deposit (against Bank Guarantee) - As per Annexure - 3		
	61,193	52,144
Sub Total (B)	657,239	349,136
Total (A+B)	657,311	349,209

Note : 13, Short -Terms Loans and Advances

Particulars	(All amounts in INR 00's)	
	As At 31st March, 2022	As At 31st March, 2021
Loan & Advances to Related Party		
Indigram Labs Foundation	-	25,889
Other		
Salary Advance to Staffs (As per Annexure - 4)	840	1,530
Imprest to Staffs against Expenses	405	3,204
Advance to Parties against Services (As per Annexure - 5)	109,364	66,285
Balance Recoverable with Revenue Authorities		
TDS Receivable FY 2022-23	27,591	-
TDS Receivable FY 2021-22	14,761	14,761
TDS Receivable FY 2020-21	-	19,427
TDS Receivable FY 2016-17	23,025	23,025
Electronic Cash Ledger GST	1,716	4,215
Total	177,702	158,336

Note : 14, Other Current Assets

Particulars	(All amounts in INR 00's)	
	As At 31st March, 2022	As At 31st March, 2021
Security Deposits (As per Annexure - 6)		
Earnest Money Deposit (EMD) (As per Annexure - 7)	10,108	10,053
Prepaid Expenses	17,347	18,165
Accrued Interest Receivable (HDFC)	214	248
Interest Receivable on FDR made against Bank Guarantee	11,636	12,318
	12,218	11,476
Total	51,524	52,260

As per our report of even date

For Adarsh Sharma & Co.
Chartered Accountants

(CA. Adarsh Sharma)
Proprietor
Membership No. : 082527
Firm Reg. No.: 017661N



For Indian Society of Agribusiness Professionals

Bhaskar Natarajan
Director
Din No. - 02208379



Kamal Khurana
Director
Din No. - 08907102

Place: New Delhi

Date: 28-09-2022

Notes Forming Part of the Statement of Income and Expenditure for the year ended on 31st March, 2022

Note : 15, Revenue From Operations

Particulars	(All amounts in INR 00's)	
	For the year ended	
	31st March, 2022	31st March, 2021
Other Operating Revenue		
Receipts from Main Objects		
Grant-80(G) (As per Annexure - 8)		
Other Projects - (As per Annexure - 9)	286,539	103,621
Non Corpus Donations (Foreign Contributions) (As per Annexure - 10)	189,826	207,639
Grants Received from Government (As per Annexure - 11)	504,999	89,433
CSR Fund - Grants (As per Annexure - 12)	1,491,990	1,370,814
	201,196	308,159
Total	2,674,550	2,079,666

Note : 16, Other Incomes

Particulars	(All amounts in INR 00's)	
	For the year ended	
	31st March, 2022	31st March, 2021
Interest Received on FDR		
Interest Received on Saving Account	10,426	22,452
Interest Received on Income Tax Refund	3,390	1,789
Profit on Sale of Fixed Assets	1,554	373
Utility Income	2,437	-
Miscellaneous Income	12	-
Balance Written Off	122	-
	2,788	-
Total	20,729	24,614

As per our report of even date

For Adarsh Sharma & Co.
Chartered Accountants



For Indian Society of Agribusiness Professionals



(Signature)
(CA. Adarsh Sharma)
Proprietor
Membership No. : 082527
Firm Reg. No.: 017661N

(Signature)
Bhaskar Natarajan
Director
Din No. - 02208379

(Signature)
Kamal Khurana
Director
Din No. - 08907102

Place: New Delhi

Date: 28.09.2022

Note : 17, Project Expenses

(All amounts in INR 00's)

Particulars	For the year ended	
	31st March, 2022	31st March, 2021
Consultancy Charges - Others	546,938	318,446
Consultancy Charges- LRP	21,592	206
Consultancy Charges- Tejaswini	789,278	813,461
Honorarium Charges	7,061	19,057
Lodging & Fooding Expenses	13,756	2,994
Tour & Travelling Expenses	46,643	24,510
Crop Demonstration	23,507	42,052
Farmer Producer Organizations Expenses	21,224	9,539
Integrated Farming System Expenses	-	210
Information and Awareness Campaign (IAC) Expenses	904	728
Mobilization/Expousre Visit Expenses	-	852
Printing & Stationery Expenses	26,034	-
Centre Running Expenses	2,145	1,270
Tent and Hall Rent Charges	12,516	12,021
Electricity & Water Expenses	326	-
Farmers Training Expenses	265,620	185,949
Transportation Charges	3,056	1,498
Inauguration Expenses	-	395
Awareness & Mobilization Expenses	11,375	-
Baseline Survey Expenses	11,775	27,974
GST Expenses	7,855	10,003
Personal Hygiene Kit	-	23,048
Impact Assessment	-	750
Health Check-up Equipment Expenses	3,455	-
Honey Processing Unit	503	-
Communication Information Awareness	1,080	132,000
Content Development Charges	100	265
Reporting & Documentation Expenses	100	-
Health care facilities to farmers - Covid 19	250,911	70,633
Promotion of Horticulture Crop	-	-
Market Linkage	9,031	3,586
Machinery Establishment, Running & Maintenance Expenses	38,502	-
Agriculture Incubator Expenses	42,500	-
Computer Rental Charges	170	-
Fellowship Expenses	-	2,500
Support to Producer Organisation	17,387	29,044
Support to Healthcare Activities	10,000	-
Women Agri Food Focused Project Expenses	2,084	-
COVID-19 Vaccination Awareness Project Expenses	5,518	-
Support to Grape Growers	-	25,000
Medical Camp Expenses	24,032	13,382
Self Help Group Promotion Charges	18	9,196
Self Employment Support	-	982
Workshop, Meeting, Event & Review Meeting Expenses	3,680	1,236
Center Renovation & Maintenance Cost	23,349	-
Milkfed - Project Expenses	57,010	49,425
Water Harvesting Structure Expenses	6,464	12,675
Weather Development Station	-	16,236
Soil & Water conservation Interventions	20,926	8,237
Soil Sample Collection/ Analysis	1,416	1,785
Mobile Toilets Expenses	6,000	-
Single Window Centre Expenses	-	91
Support for Incubation Activities	-	55,800
Total	2,335,838	1,927,034

Note : 18, Employee Benefit Expenses

Particulars	For the year ended	
	31st March, 2022	31st March, 2021
Salary to Staffs	156,584	98,165
Director Remuneration	24,375	34,729
Incentive to Staffs	2,272	1,462
Incentive to Director	7,000	-
EPF Admin Charges	178	-
EPF Employer Share	1,583	1,650
ESI Employer Share	273	254
Ex-Gratia Employee's	3,258	2,466
Gratuity (As per Actuarial Certificate)	470	6,528
Staff Welfare	712	354
Total	196,706	145,607



A. Sharma



A. Kumar

Note : 19, Finance Costs

Particulars	(All amounts in INR 00's)	
	For the year ended	
	31st March, 2022	31st March, 2021
Bank Charges		
Interest on Car Loan	1,432	582
Interest on Unsecured Loan	212	367
Interest on Loan - Paisalo	1,132	737
Interest on Overdraft - HDFC Bank	1,925	-
	5,837	6,789
Total	10,538	8,475

Note : 20, Depreciation and Amortization Expenses

Particulars	For the year ended	
	31st March, 2022	
	31st March, 2022	31st March, 2021
Depreciation	11,549	18,691
Total	11,549	18,691

Note : 21, Other Expenses

Particulars	For the year ended	
	31st March, 2022	
	31st March, 2022	31st March, 2021
Fees & Subscription	5,252	7,294
Electricity Expenses	1,151	981
Office Rent	16,246	16,866
Professional Charges	18,656	13,223
Office Running & Maintenance	2,292	3,166
Phone & Internet Charges	3,142	5,144
Postage & Courier	378	462
Printing & Stationery	8,761	5,717
Trademark Fees	276	1,039
Books & Periodicals	156	135
Computer Repair & Maintenance	1,075	518
Repair & Maintenance	181	564
Vehicle Running & Maintenance	5,714	6,363
Conveyance Expenses	6,327	2,576
Fee -EMD Charges	2,019	549
Late Fees GST	148	655
GST Interest	824	-
Interest Paid on TDS	2,030	319
Insurance Charges - Vehicles	844	962
Loss on account of Fixed Assets - Written Off	760	-
ROC Fees	15	-
Audit Fees	4,000	4,000
Bad Debts	29,761	80,903
Short & Excess A/c	1	1
Total	110,009	151,437

For Adarsh Sharma & Co.
Chartered Accountants



(CA. Adarsh Sharma)
Proprietor
Membership No. : 082527
Firm Reg. No.: 017661N

For Indian Society of Agribusiness Professionals



Bhaskar Natarajan
Director
Din No. - 02208379

Kamal Khurana
Director
Din No. - 08907102

Place: New Delhi

Date: 28.09.2022

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Indian Society of Agribusiness Professionals

Plot No: E-16/B-1 Mohan Cooperative Industrial Estate
Near Tughlakabad Metro Station New Delhi, 110044